WEB SUMMIT QATAR STARTUPS FROM TÜRKİYE

ASSISTANT APP

ATLAS SPACE

BEAUTIFULMIND YAZILIM ARGE

BI'AKIL

CARRTELL

CLASSEST

COREDINAT

CORPAL HEALTH

EYES OF SOLAR / EHBA TEKNOLOJI AŞ

F-RAY FINTECH

FCM MOBILITY

GROWER

HEVI AI

INVAMAR

LOGISTIVO / PART OF FORWARDIE GROUP

MESHINE

PIVONY

SMARTIR

SWATCHLOOP

TEAMSEC

THECLICO

TRABTECH

V-RISETECH

VENUEX

Assistant App

ASSISTANT APP

INVESTMENT NEED

Company Valuation : $20M (Pre-Money)
Investment Need : $2.5M
Use of Funds: Develop new applications within the same category, revamp the Muslim Assistant app, and focus on publishing.

COMPANY PROFILE

Website : www.assistantapp.net
Foundation Date : 2020
Sector : Mobile Application
Headcount (#) : 16
Company Stage : Series A

CONTACT

Name : Caner Bayraktar
E-mail : caner@assistantapp.net
Cell : +90 533 811 1867
Address
Folkart Towers B Kule No:39 D:2701 Bayrakli, Izmir, TR

FINANCIALS

ARR $2.5M

PROBLEM:

Users looking for digital solutions for their religious practices and support their devotion amidst their daily activities.

SOLUTION:

Quran 360 (AI)' for Quran learning and memorization with AI, and the 'Muslim Assistant' is a all-in-one app with prayer times, qibla and 15 additional features, addressing Muslims' daily all practice needs.

VALUE PROPOSITION:

Our apps offer innovative AI integration for Quran study and a comprehensive suite for this age's life, enhancing devotion.

TARGET MARKET:

USA, EU, MENA, ID, MY

CURRENT CUSTOMERS:

More than 2 million monthly active users, 65k of which are paid users

COMPETITOR ADVANTAGE:

With nine years of specialized experience, we excel in meeting user needs in this app category. Our founder's entrepreneurial success and our dynamic team amplify our competitive edge.

LEAD GENERATION PROCESS AND SALES CHANNELS:

Apple App Store & Google Play Store

Quran360

PRODUCT DESCRIPTION

Quran 360; A product that focuses on an Islamic life and a perfect Quran experience that people can carry with them at all times, where they can read the Quran, memorize it, ask questions and easily access content related to the Quran thanks to AI technologies.

PRODUCT COMPETITIVE FEATURES

- Analyze errors in readings and teach users the correct ones with AI detection feature

- Helping users memorize the Quran by hiding the verses

- Answering all users' questions and helping them with their problems with a assistant

- Pre-prepared listening lists for users that they can use offline

- Creating a Khatam goal and helping users read the Quran completely according to this goal

PRODUCT FEATURES:

- AI recognition and memorization
- Islamic AI Assistant
- Speech to text / Text to speech
- Quran Playlists
- Offline reading and listening
- +30 Tafsir, translations
- Khatam feature
- Daily verse
- Islamic contents

PRODUCT CAMPAIGN:

Get 50% discount for a yearly premium

PRODUCT COST:

|	
Weekly - $1.99	Yearly - $24.99
Monthly - $4.99	Lifetime - $99.99

CLIENT REVIEWS:

Client 1:
THANK YOU VERY MUCH FOR TRAINING YOUR AI CHATBOT PROPERLY AND RAISING THEM AS A PERSON. I FOR ONE AM TRULY GRATEFUL AND I BELIEVE ALLAH IS WELL PLEASED WITH SUCH A THING.

Client 2:
AI features help with reading and memorizing. Assistant is super handy for any questions. Love it!

Client 3:
very good, I've been listening to music for the past 3 weeks, but when I downloaded this app and read the whole Quran, I felt much better, listening to music was slowly making my mind dirtier, and was scared for jahanam, but now, I have nothing to worry about, thank you

ATLAS SPACE

VIRTUAL WOR
REAL OPPORT

Türkiye
Discover
the potential
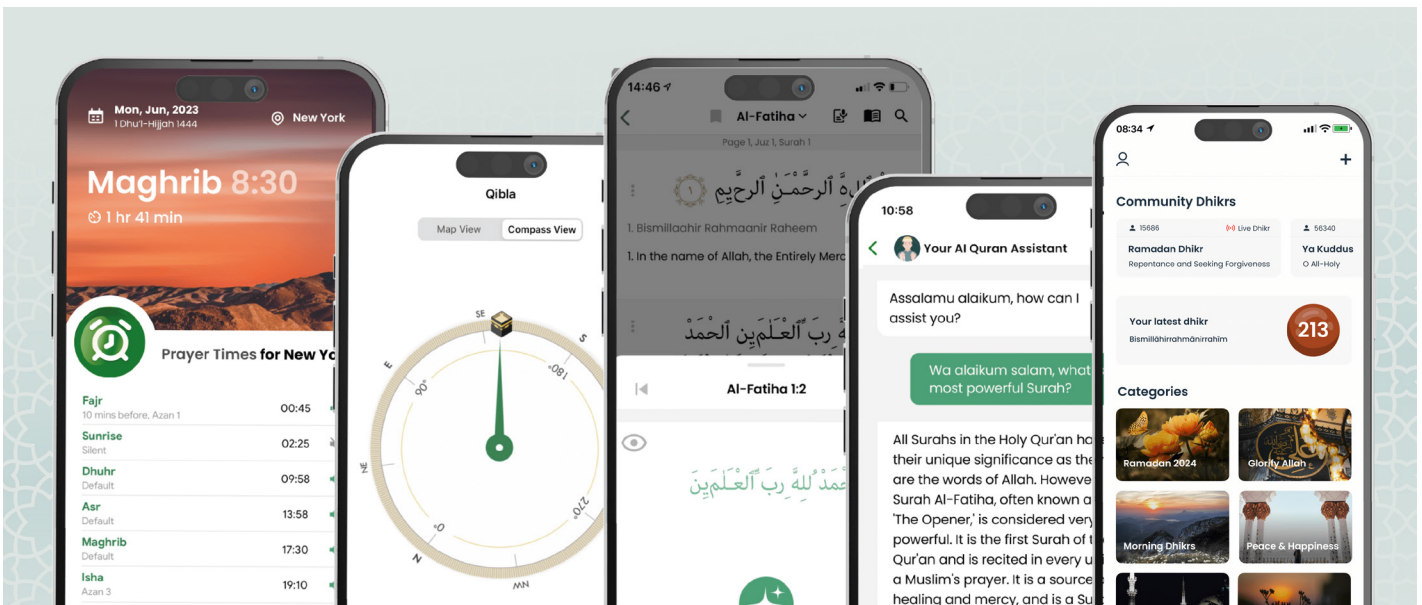
INVESTMENT NEED

Company Valuation : $10M seed (closed)

$15M bridge (closed)

$20M Pre-Series A Post Money (open)

Investment Need : $2M+

Use of Funds: Development, Content Integration & Purchases, Marketing & Operations, Global Expansion

COMPANY PROFILE

Website	:	www.atlas.space
Foundation Date	:	2022
Sector	:	Metaverse, VR/AR Gaming, Ed-Tech
Headcount (#)	:	31
Company Stage	:	Pre-Series A

TEAM

Burçin Gürbüz: Founder & CEO

Burcu Doğru: Co-founder & VP - Product

Ayten Paşayiğit: VP - Strategy

Ciğdem Düzgüneş: Co-founder & Chief Of Design

Uğurcan Uysal: Head Of Software

CONTACT

Name	:	Burçin Gürbüz
E-mail	:	burcin@atlas.space
Cell	:	+90 533 135 92 68
		1 (347) 675-6171

Address

TR Hearquarters: Emniyetevleri Mah. Özcan Sok. Metce İş Merkezi No: 2C/10 Kağıthane/ İstanbul Turkiye

US Headquarters: 1756 N Bayshore Unit 20I Dr, Miami, FL 33132, United States

FINANCIALS

$1.2M Revenue in 12 Months, 50+ Enterprise Customers, 35K Users, 4K Content Creators.

PROBLEM:

Misunderstandings about the Metaverse and limited use cases hinder its potential while education & training faces challenges of passive learning, accessibility, high costs, and scalability constraints.

SOLUTION:

Atlas Space demystifies the Metaverse via real world applications, enhancing accessibility and understanding. We offer immersive, cost-effective and engaging education and training platform via VR/Web/Mobile, scalable to global audiences.

VALUE PROPOSITION:

Atlas space is where virtual worlds meet real opportunities for dynamic learning and training experiences across Web/VR/Mobile, fueling engagement, retention ans skill growth.

TARGET MARKET:

USA, Canada, Europe, MENA

Higher Education, K-12, Corporate Training

CURRENT CUSTOMERS:

Denizbank ENDB, Pepsi, Vodafone, TOGG, Istanbul Bilgi University, Doğa Collage, Musixen

COMPETITOR ADVANTAGE:

Providing safe, reliable, and cost-effective virtual environments for learning and training that provide offer realistic, risk-free, collaborative settings, making complex scenarios accessible and engaging, all at a fraction of traditional costs.

LEAD GENERATION PROCESS AND SALES CHANNELS:

Direct Sale, Strategic Sales Partners, Content Marketing, Referenced Sales, B2B2C

ATLAS SPACE

TR Hearquarters: Emniyetevleri Mah. Özcan Sok. Metce İş Merkezi No: 2C/10 Kağıthane/ İstanbul Turkiye

US Headquarters: 1756 N Bayshore Unit 201 Dr, Miami, FL 33132, United States

The future is immersive. Create groundbreaking brand experiences wiht dynamic learning and training in VR, AR & Web3. Join us, Let's build something amazing!

Atlas Space

PRODUCT DESCRIPTION

Ditch textbooks and enter Atlas Space: A dynamic education and training platform across Web, Mobile, and VR that unlocks real gamified learning, enhancing engagement, retention, and skills. Join the education revolution!

PRODUCT FEATURES:

Multi user collaborative experience

Web, Mobile and VR/AR Compatibility

Virtual Worlds Creator

Virtual Worlds Templates

Creator Marketplace

AI Translator & Narrator

Intuitive UIUX

PRODUCT COST:

$2 - $7 per user per year

CLIENT REVIEWS:

Client 1:

The virtual worlds Atlas Space have built for BitBasel events have been instrumental in delivering the unique value our sponsors and partners expect from us as a Web3 event. It has allowed us to attract attendance from our audience who are not able to be with us in person, which enables us to reach extra eyeballs and impressions with our content and speaker programming. The Atlas Space team are the best in the world at what they do!

Scott Spiegel, CEO of BitBasel

Client 2:

Atlas Space makes it easy to get started interacting in a metaverse ecosystem and the platform offers a lot of elegant designs out of the box to start hosting interactive meetings.

Nathan Pettyjohn, Founder and President of VRARA

Client 3:

We understand that metaverse technologies will shape the future economies. We have taken the first step towards this with Atlas Space by focusing on enhancing customer experiences, and we will continue to work towards adapting online banking to this new realm.

Ayşenur Hıçkıran, Executive Vice President of Denizbank

PRODUCT COMPETITIVE FEATURES

Seamless Multiplayer Experience: Live video, screen share, on-demand video, diverse communication channels, and animated interactions.

Dynamic Content Creation: Creator studio with virtual world creation, marketplace, and easy room link sharing.

Admin Panel: Intuitive world and content management, including moderation tools.

Immersive Ads: Engaging advertisements through 2D, 3D, animation, and AR.

Cross-Platform Accessibility: Compatible with Web2, Web3, Mobile, VR, and AR.

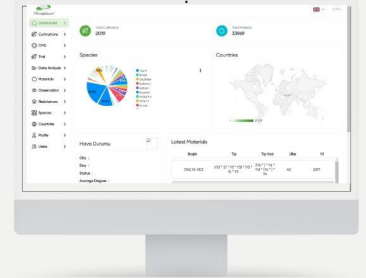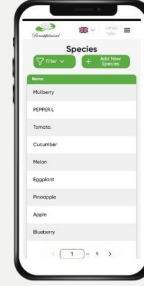Scalability: Enables training of large groups without physical or resource limitations.

Detailed Simulations: High-quality, accurate simulations for risk-free, realistic training.

Whitelabel URL: Customizable branding options for organizations.

BEAUTIFULMIND YAZILIM ARGE

INVESTMENT NEED

Company Valuation : €10M
Investment Need : €1M
Use of Funds:

- Marketing,
- Sales,
- Global marketing, Global sales
- Personel expenses,
- Product development,
- Product advertising & Promotion

COMPANY PROFILE

Website : www.beautifulmind.com.tr
Foundation Date : 2021
Sector : Agritech
Headcount (#) : 4
Company Stage : Seed

TEAM

Canseri BOZKUŞ -Founder & Software Tester,
Prof.Dr.Ümit Deniz Uluşar Mentor,
Burcu Ekelik Sales & Marketing,
Emin & Durmuş Kartcı Software developer

CONTACT

Name : Canseri BOZKUŞ
E-mail : canseri@beautifulmind.com.tr
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Address
Pınarbaşı mah. Hürriyet cad. Akdeniz Üniversitesi
ANTALYA TEKNOKENT
Ar-ge2 Uluğbey binası No:3A/B60 Konyaaltı/
ANTALYA TURKEY

FINANCIALS

2023 20K euro
2024 expected: 30-45 K euro
2025-early growing stage

PROBLEM:

In Agriculture business, Seed companies don't have time to digitize their work. Plant breeding is a long process and itis difficult to follow workflow

SOLUTION:

Recording of all operations carried out in the field and greenhouse with the help of software and mobile application for plant breeders and managers

VALUE PROPOSITION:

Companies keep track of its work on a single screen, software enables the organization to access all data and see the workflow of the data together.

TARGET MARKET:

Turkey, MENA, Europe, USA

CURRENT CUSTOMERS:

Seed Breeding Companies

Seed importers and Seed Producers

COMPETITOR ADVANTAGE:

It is the first and only in The Turkish market, 4th Company in the Global market.

Flexibility that will allow companies to create their own systems.

LEAD GENERATION PROCESS AND SALES CHANNELS:

E-mail marketing

Funnel system

Visiting Companies phsically

Zoom Meeting

Phone call

Agricultural Network

Online platform (facebook, instagram)

SeedMASTER

PRODUCT FEATURES:

* Data upload, download via software, mobil app

* Moduler system, Seed sowing, Plant selection, Pedigree tree, hybrid, backcross, Crossing design

PRODUCT DESCRIPTION

It is a data management platform allows you to analyze and manage your data easily for your breeding work.

PRODUCT COST:

Annual licensing + fee per user

1. Clasical Breeding modül limitless species (3000 € / year)

2. CMS modül (2000 € / yıllık)

3. Plant trial modül (2000 €)

4. Fee will be adjust according to company scale

PRODUCT CAMPAIGN:

The Key to Advanced Seed Business: Plant Breeding Software

CLIENT REVIEWS:

Client 1:
The best software that will do this job technically

Client 2:
Technical software couldn't be easier and userfriendly than this

Client 3:
Now we know how to measure our work and We can make financial calculations &financial forecasts at all

PRODUCT COMPETITIVE FEATURES

Easy to learn and understand
It can easily adapted to the company's system
Customer support and software manuals
Explaining technical parts with visuals
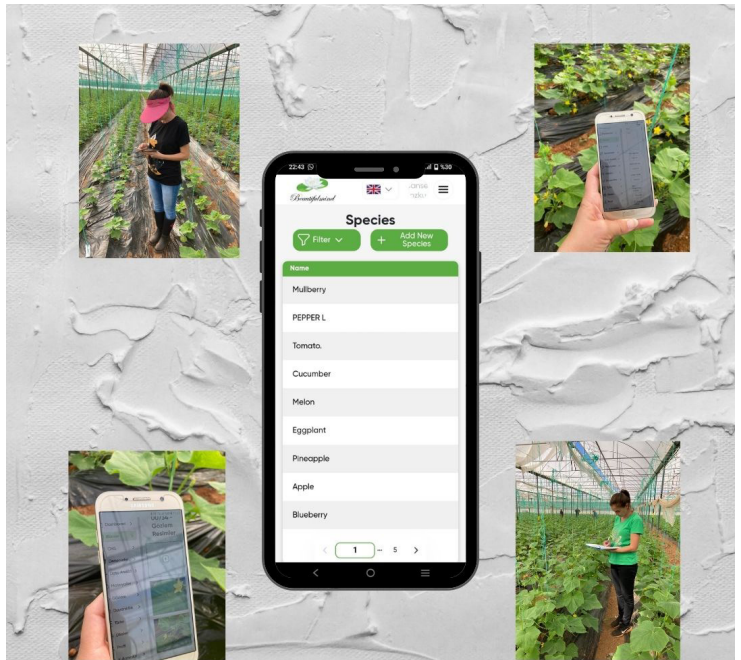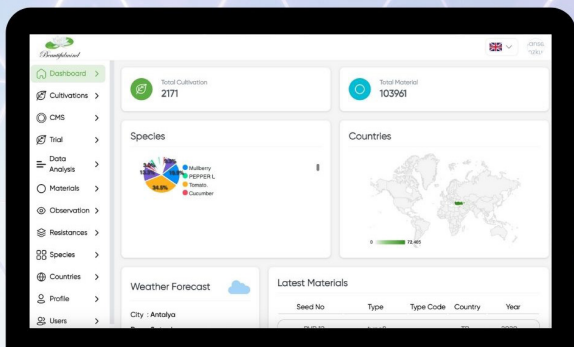
BI'AKIL

INVESTMENT NEED

Company Valuation : $1Million
Investment Need : $100K
Use of Funds:

- Marketing,
- Product Development,
- Localization

COMPANY PROFILE

Website : www.biakil.com
Foundation Date : 2021
Sector : EdTech
Headcount (#) : 7
Company Stage : Seed

TEAM

Melih Dündar Co-Founder,

Göker Erdiş Co-Founder,

5 other team member (customer support, app development, marketing)

CONTACT

Name : Goker Erdis
E-mail : goker@biakil.com
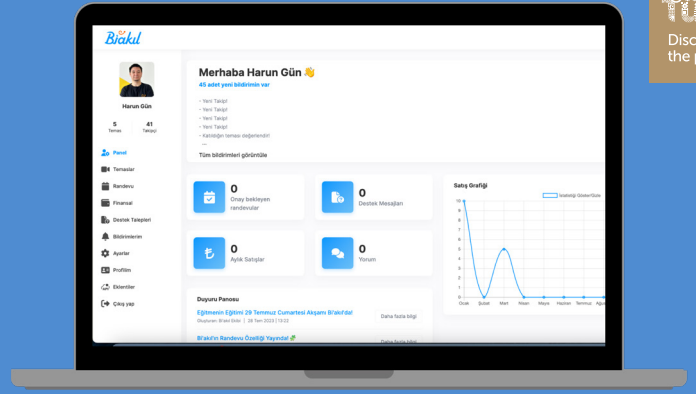**Cell** : +90 506 709 88 66

Address

Osmangazi, Şht. Raif Özgür Sk. No: 2-A Kat 16 Daire 63, 26140 Odunpazarı/Eskişehir

FINANCIALS

MRR: $5K

Customers: 200 Trainer,

Member: 10K Student

PROBLEM:

Experts organizing online events face challenges such as reliance on third-party video apps with security risks, the need for external software for payments and tracking, difficulties in managing user registrations and notifications, high costs from using separate services, and communication barriers.

SOLUTION:

Bi'akil solves the challenge for experts to monetize their knowledge online seamlessly. It provides an all-in-one platform for creating, marketing, and selling digital content like courses and webinars, enabling creators to focus on content while handling the technical and sales aspects.

VALUE PROPOSITION:

Biakil's value proposition centers on empowering creators with an all-in-one platform to effortlessly monetize their expertise. It offers comprehensive tools for creating and selling online courses, hosting webinars, and building engaged communities.

TARGET MARKET:

EMEA, Central Asia, Turkish Diaspora

CURRENT CUSTOMERS:

Digital creators who want to monetize their expertise and grow their community. We have acess to 10K digital creators in Turkey

COMPETITOR ADVANTAGE:

Our edge lies in our technology and comprehensive support, offering everything from financial management to social media engagement, unlike competitors focused solely on event planning. Bi'akıl not only simplifies user experience but also stands out in the Turkish market with competitive pricing.

LEAD GENERATION PROCESS AND SALES CHANNELS:

Web App Platform

Partnerships

BI'AKIL

Osmangazi, Şht. Raif Özgür Sk. No: 2-A Kat 16 Daire 63, 26140 Odunpazarı/ Eskişehir

Monetize your expertise and grow your community

Bi'akıl

PRODUCT DESCRIPTION

Bi'akıl is a functional web application operating on the biakil.com domain.

Experts create and broadcast online training sessions, workshops, and consultations in their areas of expertise.

These online events can be published by the expert as paid or free, depending on their preference.

Primarily, Bi'akıl serves as a marketplace for these events and support experts to grow their community.

PRODUCT FEATURES:

Biakil is a platform that enables creators to monetize their knowledge and expertise through 1:1 video calls, hosting webinars, direct messaging, and subscription services. It allows for personalized interaction and offers tools for scheduling, payments, and audience engagement, making it ideal for creators looking to connect with their community and offer exclusive content.

PRODUCT COST:

Comission based model. The comissions vary from 10% to 20% for trainers.

CLIENT REVIEWS:

Client 1:

Bi'akıl helped me manage all the processes I need for my online painting workshops from one place. The ability to handle tasks requiring different expertise such as notifications, payment tracking, and reminders from a single platform is a significant advantage.

Client 2:

The time limit imposed by other video call applications was inadvertently causing stress for both me and my clients. The absence of a time limit in the sessions conducted through Bi'akıl, without requiring any additional payment for it, is the main reason for my preference for Bi'akıl.

Client 3:

The two biggest advantages provided by Bi'akıl are free trainings and automatic reminders. I was searching for suitable platforms online to support my personal development. I appreciate Bi'akıl reminding me of upcoming trainings. Additionally, being able to receive a participation certificate at the end of the training is a bonus.

PRODUCT COMPETITIVE FEATURES

Compared to competitors, our standout is our technology and product management advantage. While one rival focuses on event planning, we support our experts from managing financials to social media presence. Bi'akıl streamlines the process and enhances user experience. Bi'akıl excels in the Turkish market with competitive pricing.

carrtell

CARRTELL
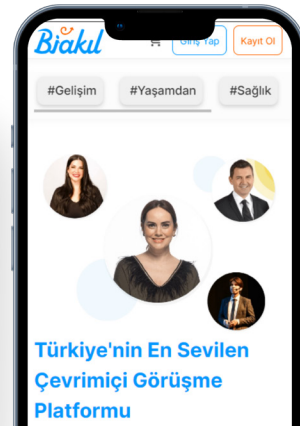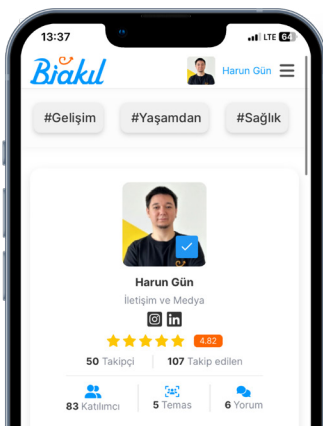
carrtell
Cargo Management Platform

INVESTMENT NEED

Company Valuation : $ 5 M (now), end of the year expected: $12 m USD

Investment Need : $1.5 M usd

Use of Funds: Marketing and Mora Carriers Integration both TR&MENA, Localization for MENA

COMPANY PROFILE

Website : www.carrtell.co
Foundation Date : 2021
Sector : SAAS, Logistics
Headcount (#) : 7
Company Stage : Seed

TEAM

Batuhan Tosunoğlu - CEO&Co-founder,

Erem Cem Yalınkılıçlar - Co-Founder and GM UAE,

Cemal Turgut - Deputy COO, Sotware Eng

CONTACT

Name : Batuhan Tosunoğlu
E-mail : batuhantosunoglu@carrtell.co
Cell : +90 532 177 08 08

Address

Atakent, Mithatpaşa Cd. No:116, 34670 Ümraniye/ İstanbul CEOTEKMER TEKNOLOJİ MERKEZİ

FINANCIALS

2023 GMV: 300.000$ (Still MVP),
2022 GMV 400.000$ (Still MVP),
Total Funding: 500k $,
500+ Active Customers,
100+ Paid Customers,
Delivery Num: 101.000pck (2021),
Delivery Num: 135.000pck(2022),
Delivery Num: 160.000pck(2023),
Expected 2024 GMV: 5.2MN$

PROBLEM:

SME's suffer significant losses in both time and cost while managing their cargo processes. It's impossible for them to orchestrate all cargo operations seamlessly across various carriers from a single panel. As a result, they fail to provide their customers with a smooth delivery experience.

SOLUTION:

They can manage all operational cargo processes, seamlessly integrated with all shipping companies in seconds from a single panel, providing time and cost advantages, through Carrtell.

VALUE PROPOSITION:

SME's can manage their needs in all types of deliveries, integrated with numerous carriers in a 360-degree manner from a single panel, accessing all required operational resources from one screen.

TARGET MARKET:

Türkiye, MENA, GCC

CURRENT CUSTOMERS:

Fast Sport (Puma), Vatkalı, Wastpresso, Dopigo, Fahhar, Voyant,Cosibella etc more than 500+ customers

COMPETITOR ADVANTAGE:

With over 5 years of field experience and direct interaction with over 1000 SMEs, our team has spent approximately 2 years seamlessly integrating 10+ carriers into Carrtell management systems, providing a 360-degree cargo management platform. Without guaranteed package delivery, vehicles arrive at the door within seconds without any extra fees.

LEAD GENERATION PROCESS AND SALES CHANNELS:

Pay as you go SAAS model, website, partnership with different e-commerce solutions and complementary products,

CARRTELL

Atakent, Mithatpaşa Cd. No:116, 34670 Ümraniye/İstanbul

Deliver it Better

Carrtell Cargo Management Software

PRODUCT FEATURES:

Discounted shipping rates

Domestic and International Shipping

No-code API integrations

Auto carrier allocation

Returns management

Dedicated customer representative

24/7 Delivery Support Center

One-label integration

Proactive issue detection

Cash on delivery

Carriers performance analysis

PRODUCT DESCRIPTION

If your business requires shipping, whether online or offline, you can join our software that serves as a logistics department without dealing with any shipping company. Within seconds of signing up, you can access all shipping companies, manage all your shipping processes 24/7, and provide seamless uninterrupted service to keep your customers happy.

PRODUCT COST:

Pay as you go with nearly %40 discounted and fair shipping rates, no need to extra charge for digital operation solutions

CLIENT REVIEWS:

Client 1:
Thanks to Carrtell, we can work with multiple courier companies seamlessly. It saves us a lot of time and money. Highly recommended!

Client 2:
I can't believe I didn't find a shipping platform as simple and efficient as Carrtell earlier. It's been a game-changer for me.

Client 3:
With Carrtell, you can work with multiple delivery companies at the same time through a single integration or without integration, track all y

PRODUCT COMPETITIVE FEATURES

Excellence in customer support, Specific focus on domestic & e-commerce deliveries, Strong partnerships, Ease of use & advanced platform

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carrtell

Gönderi Oluştur | Destek Merkezi | B

- Dashboard
- Gönderiler
- Kullanıcılar
- Faturalandırma
- Geofence
- Dökümler
- Entegrasyonlar

Talep Listesi   Tümü

Tümü | Firma

Alıcı adı veya gönderi numarası giriniz

E-Posta Değişikliği 2   08 Şubat
Nimba Home   4
Nimba Home hesabı için bu kişiye fatura keser misiniz sonraki gönderimlerde
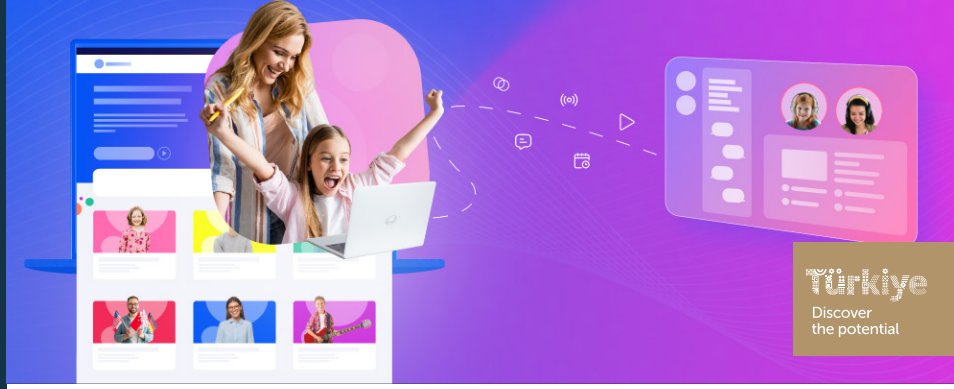
Fatura   Finansal
#112
Webtures Dijital Bilişi...

E   **Emre Yaralı**
13:29 - 02/02/2024

Merhaba, sisteme yeni kaydolduk. İlk olarak 1 gönderi girdik teslim almaya geliş saati vs. belli değil bunu nasıl öğrenebiliriz. Bunun gidişatına bağlı olarak diğer gönderileri gireceğiz. Birde faturaya istinaden ödeme yapabiliyor muyuz firma olarak göndereceğiz.

Classest

CLASSEST

INVESTMENT NEED

Company Valuation : $3.5M
Investment Need : $350K
Use of Funds:
- Marketing,
- Gen. Admin,
- Developing New Revenue Channels

COMPANY PROFILE

Website : www.classest.com
Foundation Date : 2021
Sector : EdTech
Headcount (#) : 10
Company Stage : Seed

TEAM

Fatih Koca (Co-founder, CEO)
Tuğba Bayraktar Koca (Co-founder, COO)
Erim Kargacı (CFO)
Busena Çelik Zümbül (CMO)
Aslıhan Kart (CLO)

CONTACT

Name : Fatih Koca
E-mail : fatih@classest.com
Cell : +90 535 250 20 80
Address
Esentepe Mh. Büyükdere Cd. No: 175/6, 34394, Şişli, İstanbul

FINANCIALS

Current MRR: $2.5K, Expected MRR by the end of '24 $35K

PROBLEM:

UN (2030 Agenda) & OECD (2022 Report) emphasize personalized learning, yet current models are costly & outdated.

SOLUTION:

Classest tackles personalized learning challenges with AI: matching students with ideal teachers, analyzing lessons, offering digital & human coaching, and flexible schedules.

VALUE PROPOSITION:

Future of learning now: Classest redefines personalized learning with 96% student-tutor match & focus on student motivation.

TARGET MARKET:

Turkey, EMEA, US, South America, BIMSTEC

CURRENT CUSTOMERS:

1600+ tutors

10k+ students

1M+ hours lessons

Long-term business partnership with 2 holding and 5 banks

COMPETITOR ADVANTAGE:

Classest's innovative education model, robust technology, qualified teacher community, partner companies and prestigious brand give it a significant competitive advantage.

LEAD GENERATION PROCESS AND SALES CHANNELS:

Adv (Digital & Phsical) and Media Channels, Education - Tech - Family Events, Business Partnerships, Employees of Partnerships, Website

Classest

CLASSEST

Esentepe Mh. Büyükdere Cd. No: 175/6, 34394, Şişli, İstanbul

Classest: Personalized learning for the future. Get started now!

Classest

PRODUCT FEATURES:

Classest matches students with ideal teachers for tutoring. Live stream sessions, schedules, continuous feedback via chat & assignments, all monitored by AI-powered progress tracking.

PRODUCT DESCRIPTION

Classest: AI-powered personalized learning platform. Matches students with ideal tutors, offers live lessons & coaching, analyzes emotions for best results.

PRODUCT COST:

Prices vary depending on the subject, number of sessions, service type, and matched teacher. Special discounts are applied through agreements with partner companies.

PRODUCT CAMPAIGN:

Discounts available for institutions, communities, and events. Contact us for details.

PRODUCT COMPETITIVE FEATURES

Classest's innovative education model, robust technology, qualified teacher community, partner companies and prestigious brand give it a significant competitive advantage.

CLIENT REVIEWS:

Client 1:

The main reason for choosing Classest is the dedicated team of educators behind it, who are passionate about education. Additionally, another reason for our preference is the fact that Classest matches students with many qualified and diverse teachers who excel not only in academics but also in understanding the child's perspective and being tech-savvy.

Zeynep İşman

Columnist at Milliyet Newspaper and Parenting Coach

Client 2:

Classest works with a system that observes and matches the student's psychology and teacher's compatibility, generating regular data. It is believed that in the future of the education world, a model will be adopted where everyone can learn at their own pace and using their preferred learning technique. Clearly, Classest is already offering this to us.

Alim Küçükpehlivan

CEO at Başarsoft

Client 3:

Classest stands out among them with its high-quality services and solutions. They matched my son with the right tutor from their experienced tutors. They provide high-quality education in a comfortable way that we can easily adapt to in the comfort of our home with an user interface. Take a trial lesson for your child and meet beautiful and environment.

Aysun Güneş

E-Learning Specialist and Academician at Anadolu University

coredinat

COREDINAT

TÜRKİYE
Discover the potential

Emre Yılmaz
Aylin Kaya
Baran Demir
Zeynep Çelik
Caner Gürsoy
Kaan Demirtaş
Burak Aksoy

+ Ekle
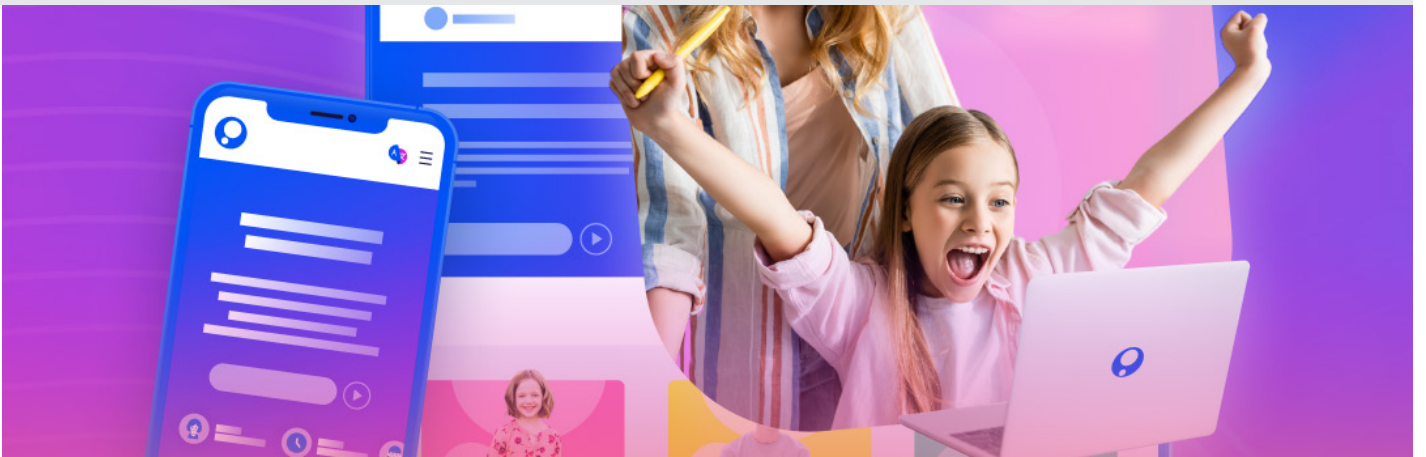
INVESTMENT NEED

Company Valuation : $ 1million (closed)
$ 2million (closed)
£3,2million (closed)
*£5 million (open round)

Investment Need : £500k

Use of Funds:
· Globalization,
· Marketing and Sales,
· NO-CODE infrastructure

COMPANY PROFILE

Website   : www.coredinat.co.uk
Foundation Date : 2021
Sector   : SaaS - Sales Force Automation
Headcount (#)   : 11
Company Stage   : Growth

TEAM

Dr.İhsan POLAT (Founder); Selman Çelik (Co-founder); Mehmet Kaynak (Co-founder), Mesut Beşağıl, Merve Söylemez, Emre Su, Atıf Kadir Topbaş, Arda Yağdıran, Alim Aras, Burcu Altun, Ahmet Özbudak

CONTACT

Name   : İhsan POLAT
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Cell   :+ 90 541 257 55 90
Address

Akademi Mh. Gurbulut Sk. No:67, Konya Teknokent - Selçuklu/KONYA

FINANCIALS

MRR: $17400 ; Customer:40 ; Users: 3024 ;

PROBLEM:

Improving sales performance is a new challenge in the hybrid world. Old generation CRMs are far behind this world of integration and speed with their resource consumption.

SOLUTION:

With Geofence technology and integrated artificial intelligence, we brought intelligence to CRM, time to sales managers and efficiency to businesses.

VALUE PROPOSITION:

We connect the dots in your organization to help you realise the full potential of your team and your business.

TARGET MARKET:

USA, EUROPE, MENA, ASIA

CURRENT CUSTOMERS:

6 companies on the Turkish Stock Exchange and Turkey's Fortune 1000 list, more than 40 references, 3000 users. Total turnover exceeded $200,000.

COMPETITOR ADVANTAGE:

4 times cheaper than global competitors. Easy integration, drag and drop plugins and fast delivery with no-code.

LEAD GENERATION PROCESS AND SALES CHANNELS:

dealers, solution partners, customer recommendations (large customers gained) and the solution partner product of Türk Telekom tech catalogue.

coredinat

COREDINAT

Akademi Mh. Gürbulut sk. No:67 - Konya Teknokent - Selçuklu/ Konya/ TURKIYE

Human-Machine Collaboration

Track + AI + CRM = COREDINAT

COREDINAT

PRODUCT DESCRIPTION

Coredinat is more than just a Sales Force Automation software; it's an innovative, AI-powered tool that will transform your sales processes.

PRODUCT COMPETITIVE FEATURES

No-code technology combined with 92 main features designed as add-ons. COREDINAT reduced the project delivery time by 4 times compared to its peers.

PRODUCT FEATURES:

Hundreds of functions connected to a total of 92 main features in SALES, WORKFLOW, WORKFORCE, SUPPLY CHAIN modules.

PRODUCT COST:

Variable depending on modules per user/ month

C-Lite ---19$

C-Pro --- 29$

C-Max --- 49$

CLIENT REVIEWS:

Client 1:

We achieved a 92% increase in visits in two months. It was a complete "euraka" effect.

Burak Atangüç - Turkish Telekom Senior Dealer Manager

Client 2:

We achieved a 24% decrease in our entire operating expenses in four month. We experienced "Nirvana" in CRM. Recep Öztürk - Mıstaçoğlu Holding Sales Manager

Client 3:

First-year results were striking. We dealt with COREDINAT in all 9 branches with a 3-year agreement. Sinan Şentürk - TOKSAN Holding Konya Branch

CorPal
Here To Care

CORPAL HEALTH

INVESTMENT NEED

Company Valuation : $15 M
Investment Need : $2 M
Use of Funds:
- Personal Expenses,
- Product Development,
- Research, Marketing,
- Certifications

COMPANY PROFILE

Website : www.corpalhealth.com
Foundation Date : 2022
Sector : Health Tech
Headcount (#) : 8
Company Stage : Seed

TEAM

Prof Goksel Cinier (Co-founder, CEO),
Prof Ahmet Ilker Tekkesin (Co-founder, COO),
Abdurrahim Yilmaz (CTO)

CONTACT

Name : Goksel Cinier
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Address
Ç.HAVUZLAR MH.ESKİ LONDRA ASF.
KULUÇKA MERKEZİ A1 BLOK 151/1C/B01
ESENLER/ISTANBUL

FINANCIALS

MRR: $22K

PROBLEM:

Today, every 4 out of 5 deaths are attributable to the chronic diseases.

SOLUTION:

CorPal offers AI supported holistic rehabilitation platform for reconnecting patients with life.

VALUE PROPOSITION:

We improve the quality of life and reduce hospitalisation in chronic diseases with all-in-one app.

TARGET MARKET:

EU, MENA, US, Asia

CURRENT CUSTOMERS:

Pharmaceutical companies, Hospitals, governments, insurance companies, health tech companies.

COMPETITOR ADVANTAGE:

CorPal is founded by healthcare professionals and offers holistic solutions supported with deep tech.

LEAD GENERATION PROCESS AND SALES CHANNELS:

IOS and android markets, digital health partnerships,

EHBA TECH
DISCOVER LIFE'S OWN ENERGY

Türkiye
Discover the potential

EYES OF SOLAR
EHBA TEKNOLOJI AŞ

INVESTMENT NEED

Company Valuation : $ 3,2 M
Investment Need : $ 1 M
Use of Funds: Marketing, Product Development and R&D process, Globalization, Marketing and Sales, Localization

COMPANY PROFILE

Website : www.ehbatechnology.com
Foundation Date : 2023
Sector : Renewable Energy, Battery Systems, Artificial Intelligence Algorithms, Electronic Communications
Headcount (#) : 11
Company Stage : Seed

TEAM

Hakan B. (CEO), C. Anıl Y. (Lawyer - Vice President), Elif B. (CFO), Anıl K. (COO), N. Can K. (CIO), E. Eray T. (Corporate Affairs Manager), Selçuk T.(PD and QM), Şuayip A. (Energy Engineer), Alperen S. (Software Developer), Kutay B. (R&D Specialist)

CONTACT

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eray.tuncay@ehbatechnology.com
Cell : +90 536 328 06 06
1 519 639 92 82

Address

Head Office : Resitpasa Mah. Katar Cad. İTÜ Teknokent ARI 3 Binası No: 4 / B109 Sarıyer / İSTANBUL / TURKEY

Marketing Office : 111 Peter St Suite 903, Toronto, ON M5V 2G9 CANADA

FINANCIALS

Total Funding so far : 438.222 $

PROBLEM:

Lighting and security in Turkey are 4 billion dollars/year. Global costs vary. There are no exact numbers, but research can show us trends.

SOLUTION:

Solar panel security system: No installation costs, no wiring, minimal operating costs! Solve problems with Eyes of Solar.

VALUE PROPOSITION:

Mesh network, alerts & tracks objects. Used in disasters, supported by satellite systems until full service is restored.

TARGET MARKET:

USA, CA, Turkey, Europe, MENA

CURRENT CUSTOMERS:

Kalyon PV (Kalyon Holding), Istanbul Havalimanı (IGA),

Tav Aegean Airports, Terha, Anadolu Grubu,

Çerkezköy Organized Industrial Zone,

COMPETITOR ADVANTAGE:

Solar panel + smart battery + learning artificial intelligence. Mesh communication network, no license fee, wireless, infrastructure-free!

LEAD GENERATION PROCESS AND SALES CHANNELS:

B2B, B2C, B2G

Customer Visits, Referenced sales

Global Fairs

REPUBLIC OF TÜRKİYE MINISTRY OF INDUSTRY AND TECHNOLOGY | #NATIONAL TECHNOLOGY INITIATIVE   ANKARA DEVELOPMENT AGENCY   WMDA WEST MEDITERRANEAN DEVELOPMENT AGENCY 2009   BEBKA Bursa Eskişehir Bilecik Development Agency   İSTANBUL DEVELOPMENT AGENCY   İZMİR DEVELOPMENT AGENCY

EHBA TECH
DISCOVER LIFE'S OWN ENERGY

Based on Solar Power, Smart Security Systems

EYES OF SOLAR
EHBA TEKNOLOJI AŞ

Head Office : Resitpasa Mah. Katar Cad. İTÜ Teknokent ARI 3 Binası No: 4 / B109
Sarıyer / İSTANBUL / TURKEY

Marketing Office : 111 Peter St Suite 903, Toronto, ON M5V 2G9 CANADA

Eyes of Solar

PRODUCT DESCRIPTION

Solar panel + wireless mesh network system. It can be added to the existing system. AI stimulates and improves itself. On the map, tracking, security. Communication support in disasters.

PRODUCT COST:

Special security for every need with 4 different products and project solutions. Integrates into the existing system, suitable for every budget.

PRODUCT CAMPAIGN:

Plant saplings with your order. 100 kW order = A small forest! Support nature

PRODUCT FEATURES:

Integrated Flexible Solar Energy Panel
- High efficiency Battery pack
- Radio link & IoT modules
- Online Smart Camera
- efficiency LED luminaire

PRODUCT COMPETITIVE FEATURES

Cloud processing via satellite
Expense reduction
There is no license
Daylight optimization
Disaster relief: Energy, communications, lighting
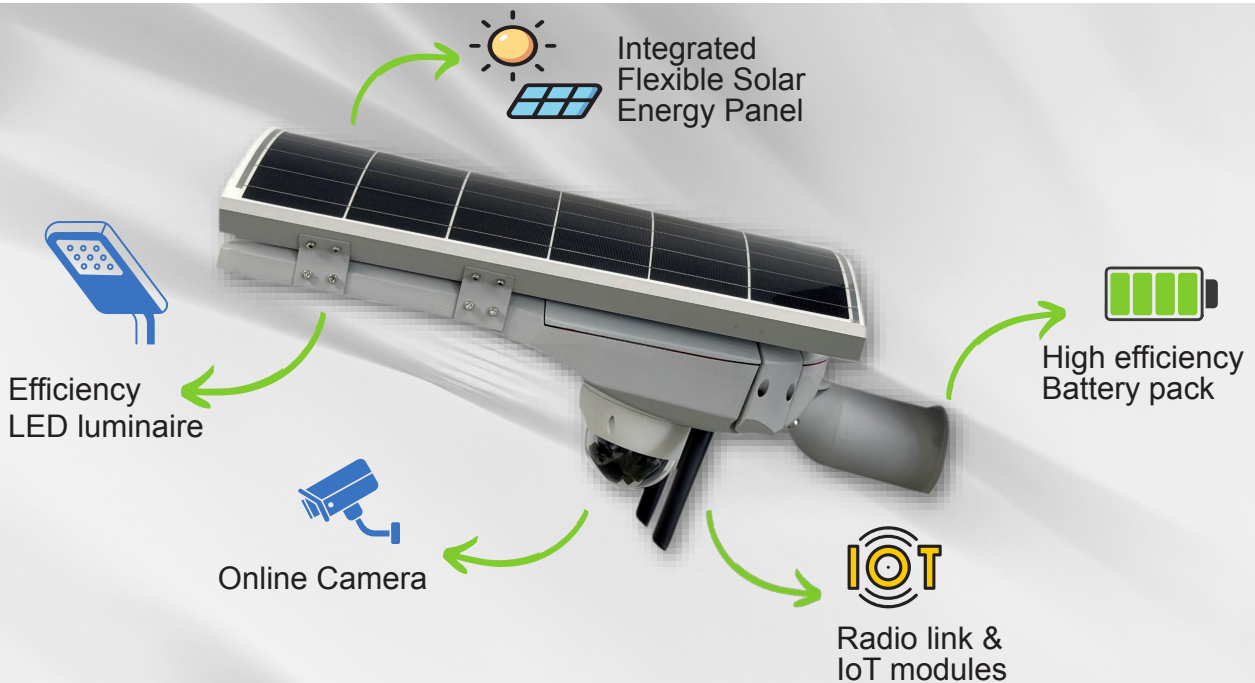
CLIENT REVIEWS:

Client 1:
Zero energy cost! Remote control with automation & IoT, performance monitoring. Reduces manpower cost.
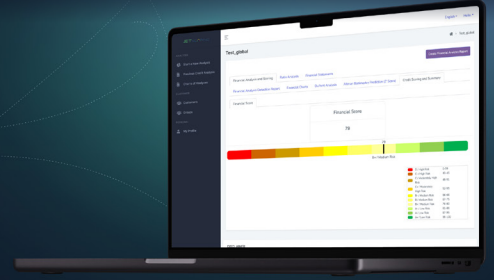
Client 2:
CCTV+lighting merged with Eyes of Solar. No infrastructure costs, Solar panel, automation!

Client 3:
Disaster kit: Communication + charging system for the field team (phone, flashlight) With Connet AI, you stay in touch under all conditions.

Integrated Flexible Solar Energy Panel

High efficiency Battery pack

Efficiency LED luminaire

Online Camera

Radio link & IoT modules

F-RAY

FINANCIAL TECHNOLOGIES

JETSCORING

www.jetscoring.com

F-RAY FINTECH

INVESTMENT NEED

Company Valuation : $7,5M
Investment Need : $750K
Use of Funds: Growth in MENA

COMPANY PROFILE

Website : www.jetscoring.com
Foundation Date : 2021
Sector : FinTech
Headcount (#) : 14
Company Stage : Seed

TEAM

Mehmet Eray-Co Founder/CEO, Erdem Uzun-Co Founder/CTO, 8 software developers and 4 business developers.

CONTACT

Name : Mehmet Eray
E-mail : mehmet.eray@f-rayscoring.com
Cell : +90 545 605 32 46
Address
Mustafa Kemal Mah. Dumlupınar Blv.
No: 280 G Ic Kapı No: 1260 Cankaya/ Ankara

FINANCIALS

Current ARR: 500,000 $
Total Funding so far: 200,000$

PROBLEM:

The banking industry and corporate companies are suffering during the credit decision process because of manual data entry processes, poor quality in credit/loan decision processes, and human error.

SOLUTION:

JetScoring is a financial analysis platform that helps to speed up credit decisions by capturing data from all kinds of financial statements to generate instant risk reports with machine learning algorithms.

VALUE PROPOSITION:

Jetscoring revolutionizes financial analysis, condensing it to a mere 2 minutes while eradicating human error for unmatched accuracy.

TARGET MARKET:

EMEA

CURRENT CUSTOMERS:

IsBank, Garanti BBVA Securities, Aktif Bank, Petkim, Socar, Star Refinery, Tofas, Calık Energy, Kredim, Gedik Investment, Diginak, InSuppliers, WorqCompany, Ta3meed Financial Company (Saudi Arabia), Fynance Fintech (Malaysia)

COMPETITOR ADVANTAGE:

Jetscoring utilizes algorithmic OCR technology, which enables us to read various formats. It also works cross-language between Turkish, English, and Arabic, providing predictive insights and customizable modules.

LEAD GENERATION PROCESS AND SALES CHANNELS:

Direct marketing (LinkedIn, email, etc.), SEO, GoogleAds and LinkedIn advertising campaigns, exhibitions and events, social media.

F-RAY
FINANCIAL TECHNOLOGIES

F-RAY FINTECH

Mustafa Kemal Mah. Dumlupınar Blv.
No: 280 G Ic Kapı No: 1260 Cankaya/
Ankara

Upload the financial statements and obtain the financial risk report within seconds.

JetScoring

PRODUCT FEATURES:

JetScoring can analyze financial tables from different sources like audit reports, trial balances, and corporate tax declarations.
It evaluates companies by utilizing over 70 financial ratios and promptly generates comprehensive financial risk reports.

PRODUCT DESCRIPTION

It is a financial analysis platform utilizing machine learning algorithms to collect data from various financial statements and generate real-time risk reports.

PRODUCT COST:

Our business model depends on prepaid sales, which vary upon the sales volume and development costs, on average $23 USD per analysis.

PRODUCT COMPETITIVE FEATURES

With our OCR developed using machine vision technology, alongside Arabic, English, and Turkish cross-language capabilities, we can generate financial analysis reports in seconds using documents in various formats, while also supporting financial analysis with our prediction modules using machine learning.

CLIENT REVIEWS:

JetScoring reduced our credit analysis process from 5 days to a few minutes.
Semih Tüzmen - Credit Risk Manager · SOCAR Türkiye
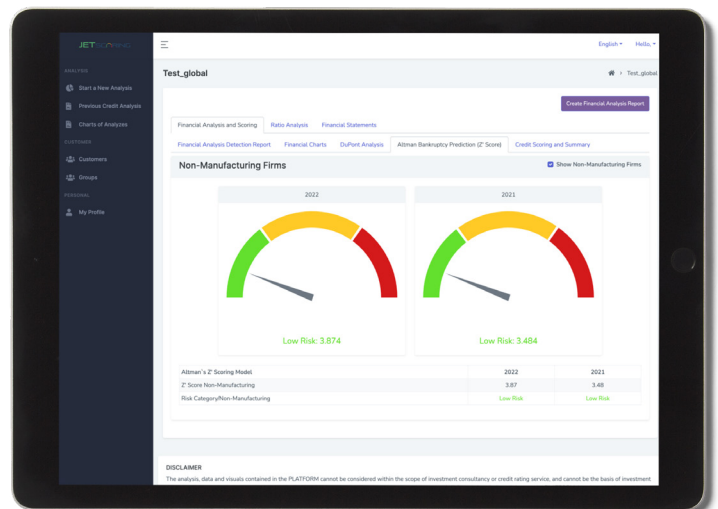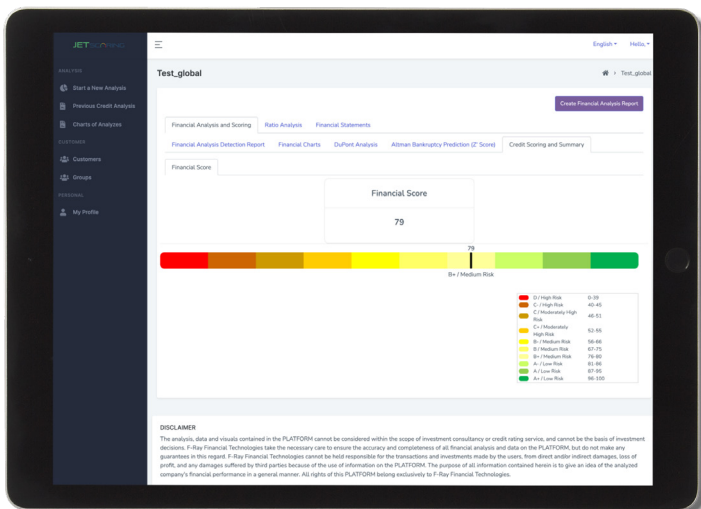
FCM MOBILITY

FCM MOBILITY

INVESTMENT NEED

Company Valuation : $1Million
Investment Need : $100K
Use of Funds:
- Product Development, Tooling - Process,
- Personel Costs

COMPANY PROFILE

Website : www.fcmmobility.com
Foundation Date : 2023
Sector : E-Mobility, Sustainability, Mobile application
Headcount (#) : 5
Company Stage : Seed

TEAM

Dr. Mehmet Onur Genç (Co-Founder / GM),

Prof. Dr. Ahmet Fenercioğlu (Co-Founder, CTO),

Dr. Oğuz Mısır (Researcher - Electronic), Dr. İsmail Öztürk (Researcher - Mechanical Design),

Dr. Gökay Bayrak (Researcher - Solar Panel Activity)

CONTACT

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Address

Mimar Sinan, Mimar Sinan Mahallesi Mimar Sinan Bulvarı, Eflak Cd. No:177,

Bursa Teknik Üniversitesi Mimar Sinan Kampüsü, Bursa Teknopark

16310 Yıldırım/Bursa - TURKEY

FINANCIALS

Pre-Revenue Stage

PROBLEM:

Micro E-Mobility industry has the safety problem during driving conditions due to open construction design in major.

Such as E-scooters, two wheeler E-bikes can not present enough safety and comfortable driving in all climate conditions.

SOLUTION:

FCM MOBILITY presents travel and cargo vehicles operated with electric motor and pedal.

Also, grid on/off solar charge panel automat is the product providing all day battery charging. With FCM Micro E-Mobility is more safe and efficient. FCM MOBILITY presents Eco-Ring and Eco-Port with closed vehicle body including cargo sections, providing safe driving in road conditions, place to carry more weights. Thus, in all climate conditions B2B or B2C market can use our products.

VALUE PROPOSITION:

FCM MOBILITY works on green, smart and shared mobility in urban transportation with Grid-on/off solar panel charge automats.

TARGET MARKET:

EU, America, Asia

CURRENT CUSTOMERS:

Urban Transportation, Airports, Hotels, Campuses, Tourism,

Public Services --> Travel Version (Eco-Ring)

Factory, Hotels, Workshops, Courier, Cargo Delivery --> Cargo Version (Eco-Port)

COMPETITOR ADVANTAGE:

FCM MOBILITY works on green, smart and shared mobility in urban transportation with Grid-on/off solar panel charge automats.

Mobile-Connected, Modular Assembly, Chainless Powertrain, Pure and Strong.

LEAD GENERATION PROCESS AND SALES CHANNELS:

Dealers, Sales Representitives,

E-Commerce, Web Site, Solution Partners

FCM
MOBILITY

FCM MOBILITY Mimar Sinan, Mimar Sinan Mahallesi Mimar Sinan Bulvarı, Eflak Cd. No:177, Bursa Teknik Üniversitesi Mimar Sinan Kampüsü, Bursa Teknopark 16310 Yıldırım/Bursa - TURKEY

Easy access to services wherever mobility is required

ECO-RING: Travel Micro E-Mobility Vehicle
ECO-PORT: Cargo Micro E-Mobility Vehicle
Grid on/off Integrated Solar Panel
Mobil Applicaiton

PRODUCT DESCRIPTION

FCM MOBILITY Products with IoT based design serve the B2C and B2B market. Grid On / Off solar panel charge automats with Cargo / Travel vehicle models are designed for all commercial and public transportation preferences.

PRODUCT FEATURES:

FCM MOBILITY presents travel and cargo vehicles operated with electric motor and pedal.

Also, grid on/off solar charge panel automat is the product providing all day battery charging.

With FCM Micro E-Mobility is more safe and efficient.

PRODUCT COST:

Pre-Revenue Stage

Product costs will be defined depends on the module.

PRODUCT COMPETITIVE FEATURES

Electro Micromobility should be more safe, more comfortable, and make the life easier. FCM MOBILITY presents to you ECO-Ring and ECO-Port

make the transportation environment friendly, cheap and all trackable. FCM MOBILITY works on green, smart and shared mobility in urban transportation

with Grid-on/off solar panel charge automats.Track your battery status, find your best route, communicate with nearest charge stations.

Mobile-Connected, Modular Assembly, Chainless Powertrain, Pure and Strong.

grower

GROWER

INVESTMENT NEED

Company Valuation : $ 2 M
Investment Need : $ 100.000
Use of Funds: Marketing and Product Development

COMPANY PROFILE

Website	: www.withgrower.com
Foundation Date	: 2023
Sector	: Martech - Adtech
Headcount (#)	: 6
Company Stage	: Seed

TEAM

Barış KORKMAZ - CEO & Co-Founder,

Gürkan Mete - CMO & Co-Founder,

Ahmet SINLIK - CPO & Co-Founder,

Melisa Taşkın - Backend Developer & Co-Founder,

Buse Sevindik - Frontend Developer,

İrem Polat - Marketing Executive

CONTACT

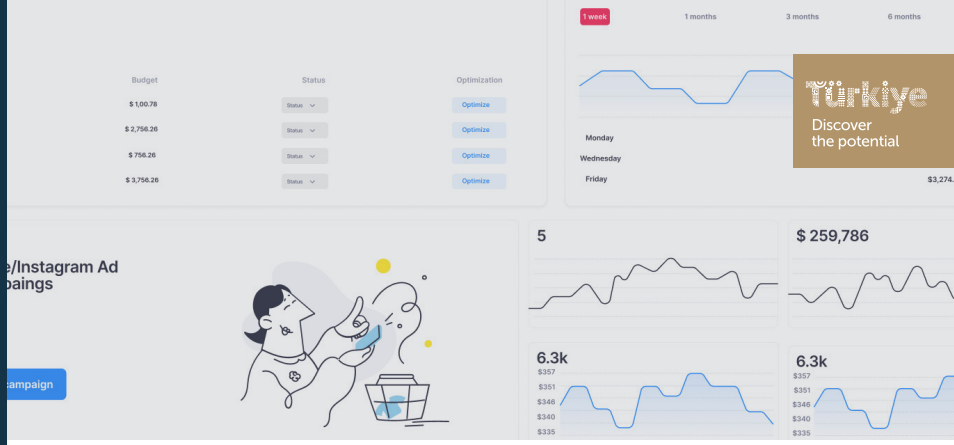|	
Name	: Barış Korkmaz
E-mail	: baris.korkmaz@withgrower.com
Cell	: +90 543 236 7407

Address

Mimar Sinan Mahallesi Çavuşdere Caddesi No:35 Kat:-1, Üsküdar/İstanbul

FINANCIALS

MRR: 1K+ $, Users 500+, Paid User 20+

PROBLEM:

While taking marketing actions, we do not know when, what and how to do it, and we need to make constant analysis. Serious knowledge and effort is required to follow competitors, the industry and assign tasks to the team.

SOLUTION:

By integrating with marketing data and analyzing the industry, we provide smart suggestions, notifications and analysis, creating tasks that can take quick action and describing how they should be done.

VALUE PROPOSITION:

Take quick action based on the industry and changing data by making marketing decisions with instant analysis

TARGET MARKET:

EU, Turkey, MENA, North America

CURRENT CUSTOMERS:

Marketing agencies, Freelancers, Startups, Marketing Expers

COMPETITOR ADVANTAGE:

While many marketing tools have the ability to display data, Grower offers smart tasks and notifications based on data.

LEAD GENERATION PROCESS AND SALES CHANNELS:

Web Site, Partnership

grower

Grower

PRODUCT DESCRIPTION

By integrating with Google Analytics, Search Console, Meta Ads and Instagram data, we create regular marketing tasks, action suggestions and smart notifications by tracking instant data.

PRODUCT CAMPAIGN:

The first 14 days are free or completely free with limited features.

PRODUCT FEATURES:

Competitor analysis
-Algorithms that find keywords
-Ready-made blog content briefs
-Smart SEO, social media, ad management tasks
-social media planning
-Advertising analysis
-Instant marketing notifications

PRODUCT COST:

$ 49 and $ 120 per month

CLIENT REVIEWS:

Client 1:
Thanks to Grower, I can easily find SEO keywords without searching for them for hours and assign tasks to my team.

Client 2:
Thanks to the reporting feature, I can easily prepare reports for my projects and send them to my customers.

Client 3:
The Grower system gives me directions without me having to think about what I should do next week or what kind of work I should do. An accelerating tool for our processes

PRODUCT COMPETITIVE FEATURES

-Task creation actions with artificial intelligence
-Create tasks with 1,000s of different algorithms
-Smart notifications with instant data analysis
-Ready-made report templates integrated with marketing data
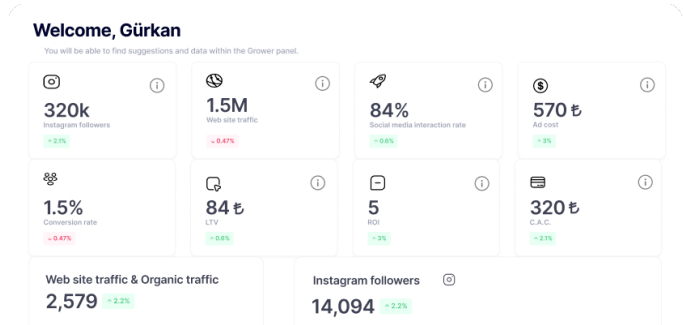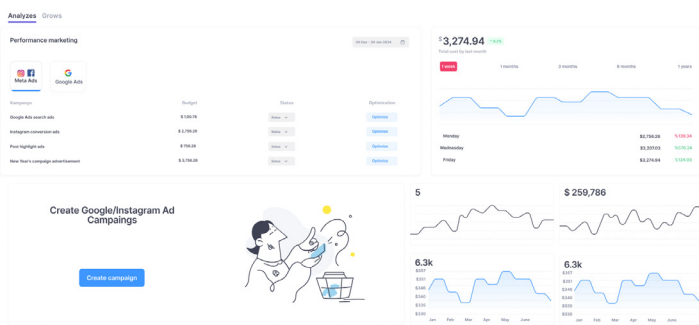
hevi ai

DEEP LEARNING. SIMPLE.

HEVI AI

INVESTMENT NEED

Company Valuation : $ 15 M
Investment Need : $ 2 M
Use of Funds: Expansion into the MENA.

COMPANY PROFILE

Website : www.hevi.ai
Foundation Date : 2020
Sector : Health Tech
Headcount (#) : 18
Company Stage : Series A

TEAM

Deniz Can Ali̇ş - CEO & Co-Founder
Mert Çelenk - CTO & Co-Founder
Mert Yergin - CAO & Co-Founder
Erdem Yaman - CPO & Co-Founder
&
14 Engineer

CONTACT

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Address

İçerenköy Mahallesi, Kayışdağı Caddesi
Acıbadem Mehmet Ali Aydınlar Üniversitesi
Tek-Mer

FINANCIALS

ARR: $300k

PROBLEM:

Early diagnosis is essential to spare stroke patients from permanent disability. 6 million people become permanently disabled due to a late diagnosis after a stroke attack.

SOLUTION:

Our software, hStroke evaluates every emergency brain scan 24/7 and alerts doctors for brain hemorrhage, ischemia and large vessel occlusion.

VALUE PROPOSITION:

hStroke provides early treatment of brain hemorrhage and stroke, increases the number of procedures performed by hospitals and prevents malpractice losses through early diagnosis and treatment of stroke and brain hemorrhage.

TARGET MARKET:

MENA, EU, Azerbaijan, Singapur &Maleysia

CURRENT CUSTOMERS:

36+ Hospitals
500+ Radiology doctors

COMPETITOR ADVANTAGE:

- Enhanced Diagnostic Speed and Accuracy
- Real-Time Collaboration Tools
- Flexibility in Deployment
- User-Centric Design
- Comprehensive Support and Training
- Market-Proven Solution
- Compliance with International Standards

LEAD GENERATION PROCESS AND SALES CHANNELS:

B2B

hStroke

PRODUCT FEATURES:

- Rapid Diagnosis
- Mobile and Smartwatch Integration
- High Accuracy
- User-Friendly Interface
- 24/7 Availability
- Cloud-Based and On-Premises Installation
- Seamless Integration

PRODUCT DESCRIPTION

hStroke is a deep learning solution designed to expedite the diagnosis of stroke and brain hemorrhages on brain CT and MRI scans. It improves diagnostic accuracy and speed, crucial in emergency neuro cases. With features like mobile and smartwatch integration, hStroke fosters real-time collaboration among medical professionals.

PRODUCT COST:

Annual license or pay-per-use available, pricing varies to meet institutions' needs and budgets

PRODUCT COMPETITIVE FEATURES

- Enhanced Diagnostic Speed and Accuracy
- Real-Time Collaboration Tools
- Flexibility in Deployment
- User-Centric Design
- Comprehensive Support and Training
- Market-Proven Solution
- Compliance with International Standards

PRODUCT CAMPAIGN:

Schedule a meeting or drop by our booth to experience the future of radiology. Let's embark on this journey together, advancing healthcare through AI-driven innovations.

CLIENT REVIEWS:

Client 1:

hStroke accelerates the process of diagnosing both hemorrhagic and ischemic strokes, providing guidance for treatment with high accuracy and reliability. It's gratifying to use this product, which will shape the future of our stroke center.

Client 2:

It is highly successful in MCA M1 occlusions. It may miss ICA proximal or distal occlusions, but it prioritizes our interventions. Overall, the product is very helpful in cases of large vessel occlusions (LVOs).

Client 3:

The product is successful in both ischemia and hemorrhage cases, and we actively use it. It particularly contributes to diagnosis for assistant physicians and young specialists. It's gratifying that it is produced within Acıbadem. Artificial intelligence is the future of radiology. I would like to work on thyroid cancer with Hevi AI's know-how.
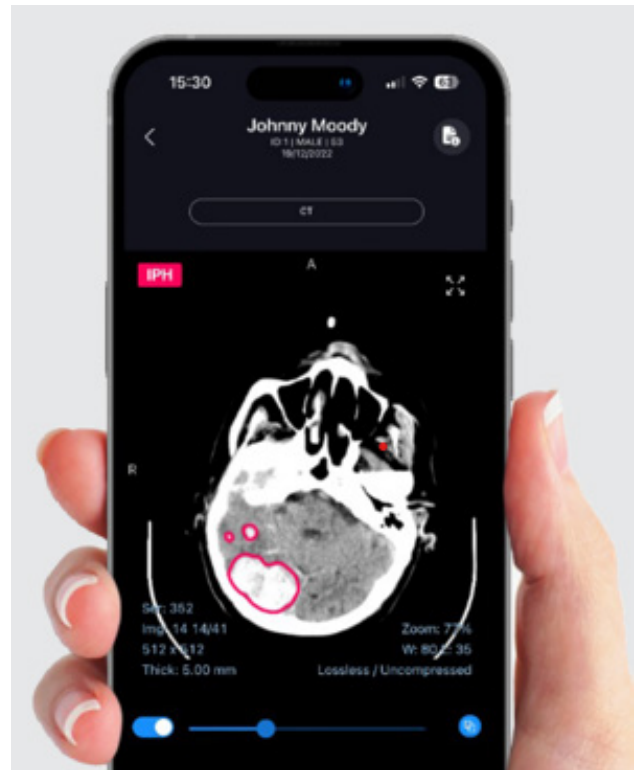
INVAMAR

FABENODE
by INVAMAR

Türkiye
Discover
the potential

INVAMAR

INVESTMENT NEED

Company Valuation : 10 Mn €
Investment Need : 500.000 €
Use of Funds: InHouse Lab, FDA regultions for wellness, Sales Strategies, Team

COMPANY PROFILE

Website : www.invamar.com
Foundation Date : 2022
Sector : IoT, Health Tech, Space Tech, Mobility, Work Safety, Extreme Conditions
Headcount (#) : 10
Company Stage : Seed

TEAM

Merve Aydıner, CEO - Founder
Serhat Altunoğlu, Business Director
Ümit Güzgü, Technology Governance
Hüseyin Özkara, Software Team Leader
Ömer Yalçın, ML Engineer
Aslı Kaykayoğlu, Biomedical Engineer
Aynur Aydıner, International B.Development

CONTACT

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Address
Muallimköy Mah. Deniz Cd. No.143/5 Bilişim Vadisi Yolu 1.1.C1 Z01
Gebze/Kocaeli

FINANCIALS

Pre-Revenue Stage

PROBLEM:

1Billion people suffer from unmonitored conditions, causing chronic diseases, accidents & safety risks, costing 3% GDP/country

SOLUTION:

Fabenode, 24/7 IoT-textile ecosystem monitors health &, decrease accidents, support data driven decision making as a proactive prevention tool

VALUE PROPOSITION:

With proactive prevention, make life safer

TARGET MARKET:

Gulf Cooperation Council, North America, EU, Switzerland

CURRENT CUSTOMERS:

Hospital, Municipality, Logistics, OEM for Work Safety

COMPETITOR ADVANTAGE:

Dual-use Fabenode excels with a unique IoT ecosystem for versatile, proactive health monitoring

LEAD GENERATION PROCESS AND SALES CHANNELS:

Direct sales for bulk orders, channel partners for niche units, government contracts for B2G, consultative selling

INVAMAR

INVAMAR

Muallimköy Mah. Deniz Cd. No.143/5
Bilişim Vadisi Yolu 1.1.C1 Z01

Gebze/Kocaeli

Crafting the future of health, data, and safety through pioneering IoT ecosystems and deep tech innovation. Discover the difference with us

Fabenode-IoT

PRODUCT DESCRIPTION

Fabenode-IoT is a textile based on skin data collector electrode system, washable, multisensor compatible, daily usable for dual integration. Through its integrated IoT-ecosystem, it analyzes user's health data, 24/7, and builds in a strategic ecosystem in health management, accident risk management and data driven decision making process

PRODUCT CAMPAIGN:

Be among the first to revolutionize health monitoring: Secure exclusive early access to our smart textile ecosystem. Join now and lead the change

### PRODUCT COMPETITIVE FEATURES

24/7 health monitoring, washable, IoT ecosystem, dual-use (wearables/surfaces), data-driven insights, multi-sensor compatibility

PRODUCT FEATURES:

- 24/7 Health, Wellness, Safety Monitoring
- Intelligent Textile with its integrated IoT Ecosystem
- Multisensor compatible
- Washable
- Daily Usable
- For Wearables & Surfaces
- Data driven decision making
- Dual Integration
- Reach whenever and wherever you want
- Real Time Analytics
- Privacy & Security
- User Friendly

PRODUCT COST:

Hardware Cost

Initial Installation of software

User Based SaaS data platform Monthly subscription
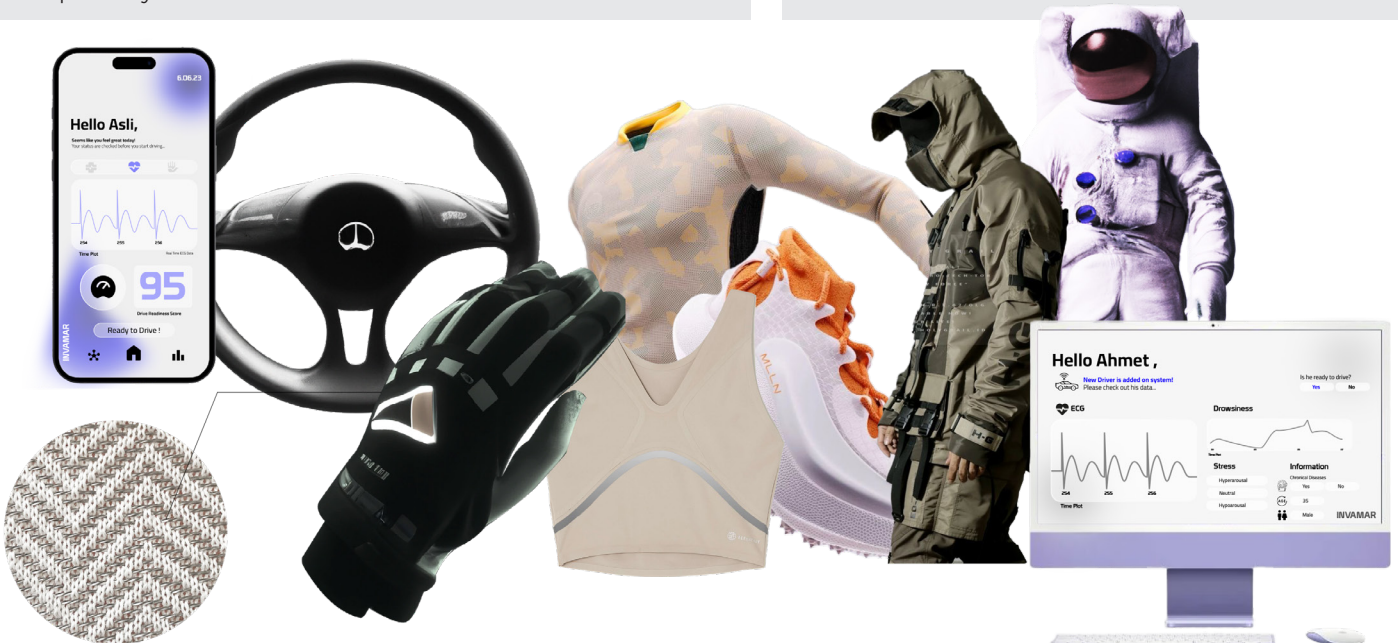
Health   Wellness   Mobility   Technology   Space   Defence   Extreme

Logistivo

Part of Forwardie Group

LOGISTIVO / PART OF FORWARDIE GROUP

INVESTMENT NEED

Company Valuation : €18M
Investment Need : €1,8M
Use of Funds:

- Employee Expenses,
- R&D, Product Development,
- Marketing and Sales

COMPANY PROFILE

Website : www.forwardie.com
Foundation Date : 2019
Sector : SaaS - Enterprise Logistics Software
Headcount (#) : 39
Company Stage : Bridge Investment from Seed to Series A (Already got funded for Seed)

TEAM

Ali Efe Öğütlü (CEO),

Savaş Pala (COO),

Atilla Hakan Öğütlü (CSO),

Esor Investments GmbH (Investor),

Opulentus Capital (Investor & Board Member)

Sales Department, IT Department, Operation Department, Business Development Department, Accounting Department, Pricing Department

CONTACT
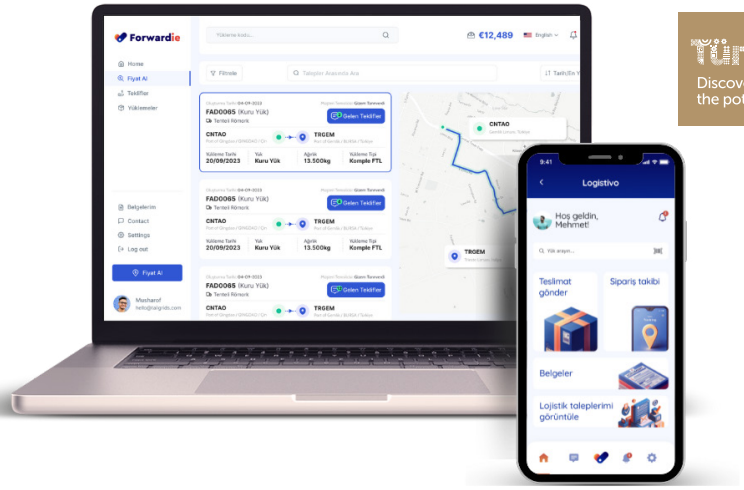
Name : Ali Efe Öğütlü
E-mail : aefeo@forwardie.com
Cell : +90 532 482 64 65
Address : Kazımdirik, 372/10. Sk. No:49, 35100 Bornova/İzmir

FINANCIALS

December: €80 K
Total Funding: €1M

PROBLEM:

Shippers can't Find a reliable carrier and that leads to delays, damaged goods and unexpected costs. Managing communication between carriers, customs agencies, and consignees adds another layer of inefficiency and it causes waste of time and money.

SOLUTION:

SaaS platform that connects shippers with carriers based on criterias such as delivery without damage and transit time reliability and our real time tracking and integrated chat features simplifies Logistics for all parties from booking to delivery

VALUE PROPOSITION:

We use AI and ML to automate each process in Logistics from matching shippers with carriers for dynamic pricing operations. We reduce costs and enhance efficiency for all stakeholders by transforming logistics

TARGET MARKET:

EMEA

CURRENT CUSTOMERS:

Manufacturer Companies that move their cargo from one location to another internationally, Carriers that have their own truck fleet, logistics companies

COMPETITOR ADVANTAGE:

Unlike generic SaaS platforms, we use AI-powered carrier scoring& matching to connect shippers with reliable partners within our 9,700+ sub-carrier network. This data-driven approach ensures optimal service & pricing for each shipment, exceeding the capabilities of standard marketplaces

LEAD GENERATION PROCESS AND SALES CHANNELS:

- Word of Mouth
- Face-to-face Marketing
- Cold emails & Cold Calls
- Organic Marketing via LinkedIn
- Google Ads

Logistivo

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LOGISTIVO / PART OF FORWARDIE GROUP

Kazımdirik, 372/10. Sk. No:49, 35100 Bornova/İzmir

Take your logistics to the next level with Logistivo

Logistivo

PRODUCT DESCRIPTION

Logistivo is a SaaS platform that takes the hassle out of shipping. Our AI-powered technology connects you with reliable carriers, streamlines communication, and optimizes your logistics processes for unmatched efficiency and cost savings.

PRODUCT CAMPAIGN:

Launching Soon! Sign up for early access to get 10% discount

PRODUCT COST:

Variable depending on shipment volume;
Pay & Go : €49 Plus: €99 And enterprise packages tailored to customer needs, starting from €199

PRODUCT FEATURES:

-AI-powered Carrier Matching: Find the perfect carrier for your needs with our intelligent matching algorithm, considering delivery reliability, route efficiency, and cargo compatibility.

Extensive Network: Access over 9,700 vetted sub-carriers for unparalleled choice and flexibility.

-Real-time Tracking & Communication: Stay informed every step of the way with built-in tracking and a chat feature for seamless communication with carriers, customs, and consignees.

-Streamlined Processes: From booking to delivery, our platform automates tasks and eliminates communication chaos, saving you time and money.

-Dynamic Pricing: Get the best possible price for your shipment with our data-driven pricing optimization.

CLIENT REVIEWS:

Client 1:
Finding reliable carriers was a nightmare. Delays, damaged cargo, and hidden fees were constant headaches. Now, our shipments arrive on time, intact, and at competitive prices. It's a game-changer.

Client 2:
Managing communication between carriers, customs, and customers was eating into our valuable time and resources. Thanks to them, our communication is seamless, and we've seen a significant increase in efficiency

PRODUCT COMPETITIVE FEATURES

AI-powered matching: Unlike generic platforms, we use AI for smarter carrier selection.

Extensive network: We offer a wider range of vetted sub-carriers than competitors.

Real-time features: Built-in tracking and chat set us apart from platforms with limited communication tools.

Data-driven approach: We leverage data to optimize pricing and ensure optimal service, unlike competitors relying on manual processes.

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swarm technologies

Autonomous Mission

Vision Detection

Fly More

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WITH AERIAL AUTONOMY**

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MESHINE
SWARM TECHNOLOGIES

INVESTMENT NEED

Company Valuation : $5.8M, Pre-Valuation
Investment Need : $675.000
Use of Funds:

50% Product & Operation Development,
30% Team,
20% Marketing & Sales

COMPANY PROFILE

Website : www.meshine.tech
Foundation Date : 2019
Sector : Deep Tech,
AI(Computer Vision),
Avionics, Robotics,
Drones, Hardware,
Security
Headcount (#) : 5
Company Stage : Seed

TEAM

Burak YÖRÜK: Co-Founder&CEO
Kadir ÖZGÜN: Co-Founder &CTO
Zeki GÜL: Software Lead

CONTACT

Name : Burak YÖRÜK
E-mail : burak@meshine.tech
Cell : +90 536 976 73 20

Address

Gülbahçe Mah.Teknopark İzmir A8 Blok,
No:20 Urla/İZMİR

FINANCIALS

$110k USD Revenue,
$150k USD Government Grants,
$50k USD Partnership

PROBLEM:

Manual missions need technical staff; accidents due to human error; Energy limitations disrupt missions; Post-process data analysis required

SOLUTION:

Aerial autonomy with one-button flights, real-time AI vision analysis, optimized performance for periodic operations, and end-to-end drone service.

VALUE PROPOSITION:

Meshine combines AI with Aerial Autonomy, offering industrial drone solutions to enhance efficiency, safety, and productivity

TARGET MARKET:

Europe, Middle East and Africa(EMEA)

CURRENT CUSTOMERS:

Arçelik, Algebra Global, CaveVFX, Onderlift,
Agreements with CCI and +3 Large Scale Companies,
+2 Municipality, have been formalized

COMPETITOR ADVANTAGE:

Our platform excels with fully autonomous operations, edge computing, fleet management mobility, and proprietary software. Survey larger areas in less time

LEAD GENERATION PROCESS AND SALES CHANNELS:

Meshine generates leads through online marketing, fairs, partnerships, and direct sales, tailored to its B2B and B2G business strategy.

meshine
s w a r m t e c h n o l o g i e s

MESHINE

Gülbahçe Mah.Teknopark İzmir A8 Blok, No:20 Urla/İZMİR

Unleash the power of AI remote sensing with aerial autonomy – redefine efficiency, precision, and safety in your industry!

Air Meshine

PRODUCT DESCRIPTION

AirMeshine combines AI & Aerial Autonomy, leading industrial drones in connectivity, efficiency, and safety. Elevate operations with us!

PRODUCT CAMPAIGN:

Explore aerial innovation! Partner with us to elevate operations with AirMeshine. Contact for details!

PRODUCT COMPETITIVE FEATURES

Advanced AI, 5G connectivity, autonomous flight. Precise object detection, instant data transmission. Ideal for industrial usage.

PRODUCT FEATURES:

- AI-Powered Computer Vision

- Autonomous Operation

- 5G

- Industrial-grade Durability

- Advanced Imaging

- Safety Features

- Payload Flexibility

PRODUCT COST:

Flexible pricing: short/long-term subscriptions to fit your needs. Varies based on mission, location, post-processing, and drone quantity.

CLIENT REVIEWS:

AirMeshine exceeded expectations with its advanced AI and seamless performance. It's transformed our operations and providing insights, efficiency.

P:VONY

PIVONY

INVESTMENT NEED

Company Valuation : $12 M
Investment Need : 1.4M$ (EoY 2024)
Use of Funds:

- %50 New market expansion -
- %50 Product dev & Tech Headcount costs

COMPANY PROFILE

Website	: www.pivony.com
Foundation Date	: 2020
Sector	: Consumer Intelligence
Headcount (#)	: 12
Company Stage	: Seed

TEAM

Emre Calisir - Cofounder and CEO
Rihab Rahali - Cofounder and CTO

CONTACT

Name	: Emre Calisir
E-mail	: emre@pivony.com
Cell	: +90 553 698 44 86

Address

- Delaware, United States
- International Incubation Center, Istanbul, Turkiye
- Trakya Teknopark, Edirne, Türkiye

FINANCIALS

$12K MRR - 5 Enterprise Customers - 800 Users

PROBLEM:

B2C companies lose customers due to lack of a complete understanding of what their customers want

SOLUTION:

Multichannel Consumer Intelligence Platform using Neural Language Understanding in its Backbone

VALUE PROPOSITION:

Increase Net Promoter Score, prevent churn, gain more customers with efficient benchmark analysis

TARGET MARKET:

Turkiye, MENA, Europe, South America

CURRENT CUSTOMERS:

Top Telecom, Banking, Insurance, Hospitality companies

COMPETITOR ADVANTAGE:

Native Artificial Intelligence algorithms developed by Pivony is capable of discovering the business-critical insights with a minimal effort

LEAD GENERATION PROCESS AND SALES CHANNELS:

B2B SaaS - Partnerships - Accelerators

P:VONY

PIVONY

Delaware, United States

- International Incubation Center, Istanbul, Turkiye
- Trakya Teknopark, Edirne, Türkiye

Close the Empathy Gap with Pivony

Pivony

PRODUCT FEATURES:

No-code, SaaS

Arabic, English and Turkish native-AI. Google translate support for other languages.

All-in-one Voice of Customer analytics platform

Competitive Intelligence

PRODUCT DESCRIPTION

B2B SaaS platform integrated with public and private data streams

Analysis and contextualization of conversations

Seamless integrations and automations

PRODUCT COST:

B2B SaaS, annual membership fee depending on type and amount of data to analyze, number of users and set of features

PRODUCT COMPETITIVE FEATURES

Native language understanding in Arabic, English and Turkish

Highly visual dashboards that anyone in the organization would enjoy the insights discovery process

PRODUCT CAMPAIGN:

Contact us for special partnership opportunities: pivony. com/meet

CLIENT REVIEWS:

Client 1:

Pivony helped us to increase transactional-Net Promoter Score (NPS) double digit in 3 months

Client 2:

We were able to catch business-critical issues that we were not aware before even during the PoC process

Client 3:

We revisited the product guarantee procedures following the early detection of issues affecting the user experience with our products.

SmartIR

SMARTIR

INVESTMENT NEED
Company Valuation : $ 10 M
Investment Need   : $ 2 M
Use of Funds: Growth in EU & US Markets & Product Development

COMPANY PROFILE
Website : www.smartir.io
Foundation Date : 2021
Sector : Photonics Enabled AI & Computer Vision
Headcount (#) : 21
Company Stage : Seed

TEAM
Gonenc Basol - CEO, Bugra Akturk - CPO
21 FTE - 15 SW Developers

CONTACT
Name : Gonenc Basol
E-mail : gbasol@smartir.io
Cell : +90 533 339 60 39
Address
TR Office: Koşuyolu Mah. Mahmut Yesari Cad. No:76/1 Kadıköy İstanbul - Türkiye
NL Office: High Tech Campus 29 5656 AE Eindhoven - The Netherlands

FINANCIALS
2023 Revenue: 300K $
Total Funding : 1.2M $
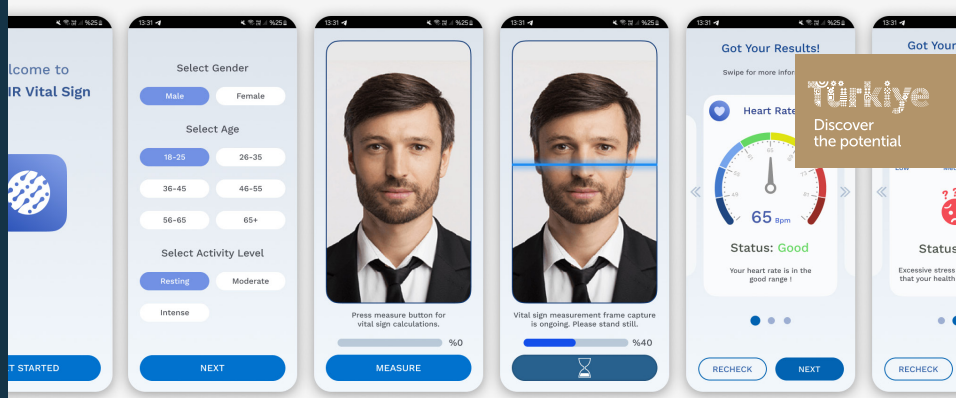
PROBLEM:
People suffer from preventable accidents, ID fraud, efficiency challenges or coaching insights due to insufficient data and personalized feedback.

SOLUTION:
SmartIR's human-centric AI and spectral imaging solutions focus on physiological and peripheral effects to create actionable items for individuals.

VALUE PROPOSITION:
SmartIR tech transforms precise monitoring into enhanced decision-making and efficiency for clients, positioning SmartIR as a pivotal ally in the digital era.

TARGET MARKET:
EU, North America & MENA

CURRENT CUSTOMERS:
1 Automotive OEM, 2 Intercity Transportation Company, 1 Municipality

COMPETITOR ADVANTAGE:
· Patent Pending Technology enables vital signs extraction
· Risk Scoring & Actionable Items
· Application specific, multi-layer, cross correlation analysis to create insights

LEAD GENERATION PROCESS AND SALES CHANNELS:
B2B, B2B2C, B2C

App Stores

Direct Sales

Solution Partners

Distributors

Enhancing Road Safety with AI-Driven Driver Monitoring Solutions

Securing Identity: SmartIR's Advanced Face Identification Tech

SmartIR's Vital Monitoring: Enhancing Safety & Health Across Industries

Boosting Gaming Experience with SmartIR Analytics

DriveSAFE

PRODUCT DESCRIPTION

SmartIR's Driver Monitoring System uses AI and spectral imaging to boost road safety by real-time tracking of driver focus and vital signs. It detects risks like drowsiness, prompting timely interventions to prevent accidents. Ideal for various vehicles, it's a key tool for manufacturers committed to enhancing driving safety standards, making roads safer for everyone.

PRODUCT COMPETITIVE FEATURES

SmartIR's driver monitoring system combines AI, spectral imaging, and vital sign analysis to predict risks, particularly by detecting drowsiness early. This allows drivers or fleet managers to proactively mitigate risk factors, enhancing safety preemptively.

PRODUCT COST:

Licensing starting from $9.90/month
Revenue sharing with solution partners

PRODUCT FEATURES:

Vital Signs Monitoring
Gaze Monitoring
Object Detection
Biometric Identification

PRODUCT CAMPAIGN:

Join us for the future of safe driving!
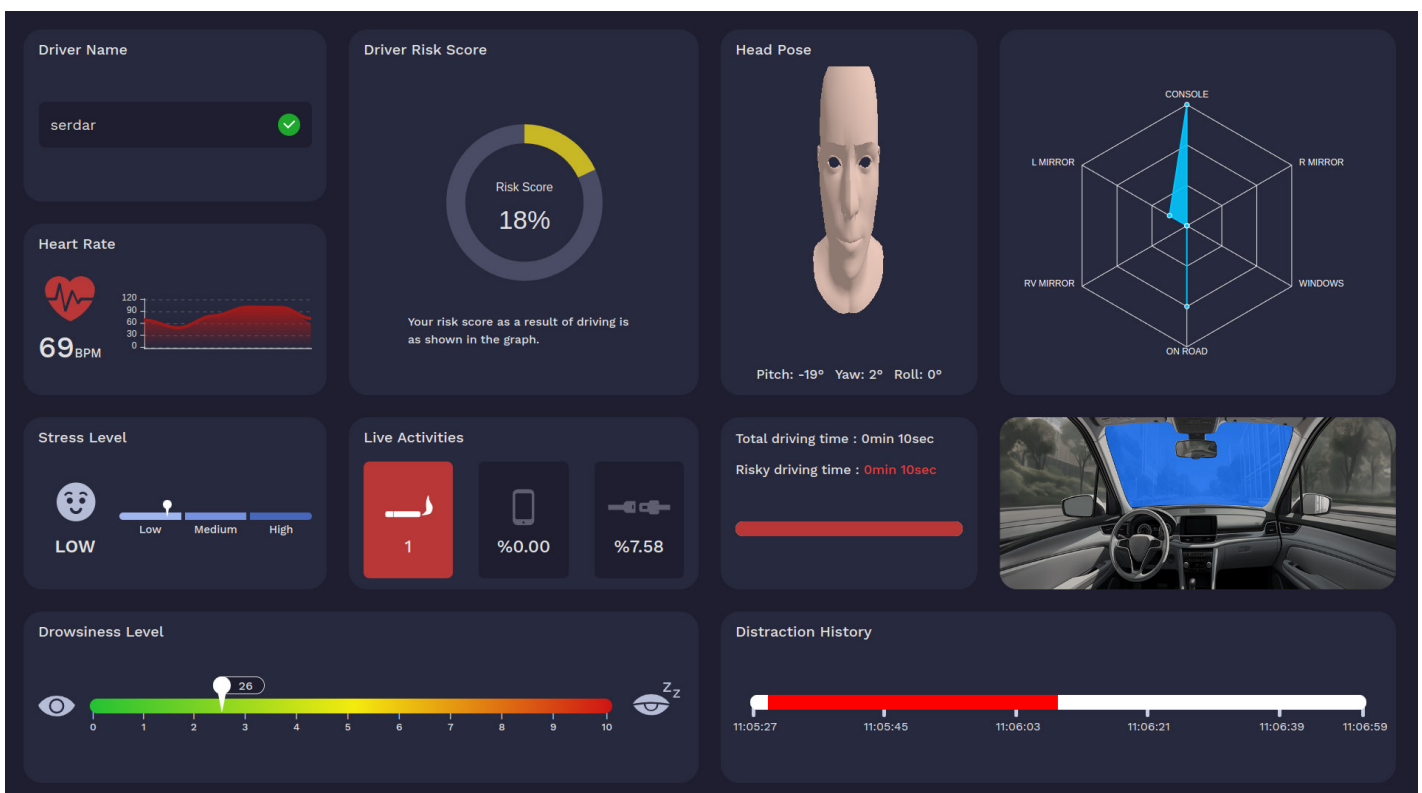info@smartir.io

CLIENT REVIEWS:

Client 1:
As a bus driver, SmartIR's Monitoring System has significantly improved my alertness. Real-time alerts help me stay focused, ensuring passenger safety.

Client 2:
SmartIR's system is really promising for reducing accidents in our fleet, enhancing safety and operational efficiency. Essential for any transport company focused on reliability.

Driver Name

serdar ✓

Heart Rate

69 BPM

120
90
60
30
0

Driver Risk Score

Risk Score
18%

Your risk score as a result of driving is as shown in the graph.

Head Pose

Pitch: -19° Yaw: 2° Roll: 0°

CONSOLE
L MIRROR
R MIRROR
RV MIRROR
WINDOWS
ON ROAD

Stress Level

LOW
Low Medium High

Live Activities

1
%0.00
%7.58

Total driving time : 0min 10sec

Risky driving time : 0min 10sec

Drowsiness Level

26
0 1 2 3 4 5 6 7 8 9 10

Distraction History

11:05:27 11:05:45 11:06:03 11:06:21 11:06:39 11:06:59

SWATCHLOOP

- ✅ **Waste Identification**
- ✅ **Recommendation and Match**
- ✅ **Digital Tracking**
- ✅ **Digital Product Passport**
- ✅ **Real Time Reporting**

Türkiye Discover the potential

SWATCHLOOP

INVESTMENT NEED

Company Valuation : $6 million
Investment Need : $600K
Use of Funds:

- Global Marketing and Sales,
- Platform Development,
- Other OPEX

COMPANY PROFILE

Website	: www.swatchloop.com
Foundation Date	: 2022
Sector	: Climatech, SustainTech, AI, Waste Management, Textile
Headcount (#)	: 4
Company Stage	: Seed

TEAM

Güneş Sayıt (Co-founder-CEO), Gökberk Devrim (Co-founder-CPO), Servet Gül (Co-founder-CMO), Onur Leblebici (Co-founder-CTO)

CONTACT

Name	: Gunes SAYIT
E-mail	: gunes@swatchloop.com
Cell	: +90 505 263 94 68

Address

Adatepe Mah. 6524 Sk. No:207Z İç kapı no:1 Buca/Izmir/Turkey

FINANCIALS

MRR: $1.7K, Customer:15; Users: 150

PROBLEM:

The challenges in the textile industry, including inefficient waste management, low recycling rates, lack of transparency, and the imperative for sustainable practices.

SOLUTION:

Swatchloop's digital platform revolutionizes textile waste management, optimizing recycling, transparency, and sustainability practices.

VALUE PROPOSITION:

Transforming the textile industry with eco-friendly practices, circular economy, and consumer empowerment through innovative waste management solutions.

TARGET MARKET:

EU, America, Asia

CURRENT CUSTOMERS:

Textile brands, manufacturers, recycling companies, upcycling firms, and other industry stakeholders procuring recycled textile materials

COMPETITOR ADVANTAGE:

Swatchloop's holistic solution transcends with end-to-end waste tracking, data analysis, and circular economy integration, providing a unique competitive edge.

SWATCHLOOP

Swatchloop: Sustainable Waste Management Platform

PRODUCT DESCRIPTION

Swatchloop transforms textile waste into a valuable resource with our advanced digital management solution. We track, analyze, and embrace the circular economy, identifying wastes for efficient recycling. Our platform ensures digital sorting, traceability, and supports sustainability activities in the textile sector, providing a comprehensive solution for efficient waste management and recycling.

PRODUCT COMPETITIVE FEATURES

Swatchloop's competitive features include end-to-end waste tracking, real-time data analytics, seamless circular economy integration, digital passport creation, and enhanced recycling efficiency. Our solution stands out with its user-friendly interface and comprehensive sustainability insights.

PRODUCT FEATURES:

End-to-End Tracking: Trace textile waste from source to product

Data Analysis: Data analytics for insightful waste management.

Digital Product Passport: Digital identity for each product.

Real-Time Monitoring: Real-time data on waste management processes

Recycling History: Track the recycling history of products

PRODUCT COST:

B2B SaaS, annual membership fee with 3 different packages

PRODUCT CAMPAIGN:

Unlock the full potential of Swatchloop's Digital Waste Management Platform with a 10% discount on your membership fee!
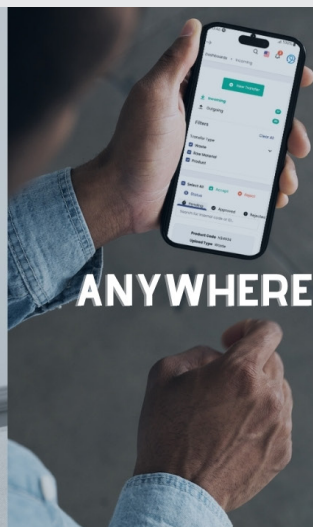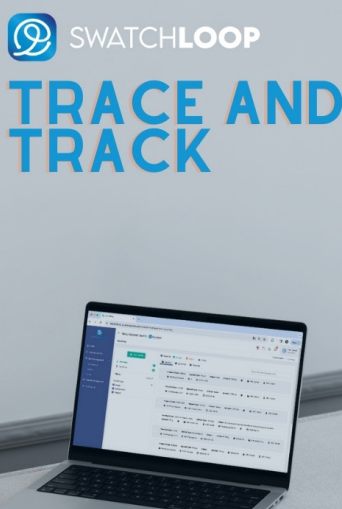
CLIENT REVIEWS:

Client 1:
Swatchloop revolutionized our waste management, offering transparency and efficiency. A game-changer for sustainable practices in the textile industry!

Client 2:
Partnering with Swatchloop elevated our environmental commitment. Their digital waste management is a game-changer, paving the way for a greener future in textiles.
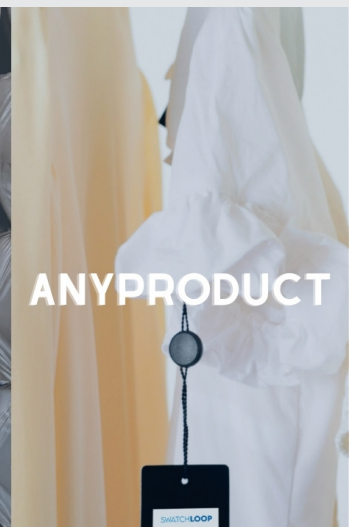
Client 3:
Swatchloop's innovative solution transformed our waste management, boosting efficiency and sustainability. Their platform is a valuable asset, aligning perfectly with our eco-conscious goals.

SWATCHLOOP
TRACE AND TRACK
ANYWHERE   ANYWASTE   ANYPRODUCT

TeamSec
Financial Software • Infrastructure • Solutions

Türkiye
Discover
the potential

TEAMSEC

INVESTMENT NEED

Company Valuation : $72 million
Investment Need : $6 million

Use of Funds:
- * $3.5M USD to finance company with a minimum capital requirement.
- * $1.5M USD for digital asset transformation and development of asset-backed tokenization technology.
- * $1M USD to expand our securitization business globally.

COMPANY PROFILE

Website : www.teamsecfin.com
Foundation Date : 2022
Sector : FinTech and RegTech
Headcount (#) : 8
Company Stage : Series A

TEAM

Esad Erkam Köroğlu - CEO&Founder
Nilüfer Anaç - IT Lead
Eda Seherler - Product Owner
Can Demir - Data Professional
Sercan Kurul - Project Manager
İrem Çil - Data Analytics
Ömer Faruk Zengin - Software Engineer
Ahmad Salman - Data Scientist

CONTACT

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Address
· Teknopol Istanbul Turkiye
· YTU Yıldız Teknopark Istanbul Turkiye
· DIFC - Dubai

FINANCIALS

In just one year, Teamsec achieved a positive free cash flow of $2M USD with 300 % ROE.
Current MRR: $180K, Expected MRR by the end of '24 $600K

PROBLEM:

Securitized assets represent only 0.03% of the total financial assets in Türkiye. In the MENA region, this figure is 4%, while in developed countries, it stands at 42%. The key challenges include high brokerage costs and prolonged processes, stemming from the lack of automation and know-how

SOLUTION:

Teamsec's advanced softwares and services cuts costs, shortens processes to days. AI and cloud tech optimize securitization, enhancing efficiency, risk management, and compliance for institutions

VALUE PROPOSITION:

Teamsec, Turkey's leading private regtech & fintech, offers Securitization as a Service (SecaaS), covering consumer and corporate credit, accounts receivable, and invoice securitization. Pioneering digital asset transformation and exploring asset-backed tokenization

TARGET MARKET:

Turkiye, GCC (Gulf Cooperation Council) and MENA (Middle East and North Africa) regions

CURRENT CUSTOMERS:

Banks, Financial Instutions and Commercial Enterprises

COMPETITOR ADVANTAGE:

Empowering financial ecosystems, our AI & Cloud solutions drive unparalleled efficiency, risk mitigation, and compliance excellence. We deliver comprehensive end-to-end platforms, expert consultancy, advanced expertise, seamless automation, and precision optimization

LEAD GENERATION PROCESS AND SALES CHANNELS:

B2B, Face-to-face Marketing, Customer Visits, Referenced Sales, Global Fairs

REPUBLIC OF TÜRKIYE
MINISTRY OF INDUSTRY
AND TECHNOLOGY

#NATIONAL
TECHNOLOGY
INITIATIVE

ANKARA
DEVELOPMENT AGENCY

WMDA
WEST MEDITERRANEAN DEVELOPMENT AGENCY
2009

BEBKA
Bursa Eskişehir Bilecik Development Agency

İSTANBUL
DEVELOPMENT
AGENCY

İZMİR
DEVELOPMENT
AGENCY

TeamSec
Financial Software • Infrastructure • Solutions

TEAMSEC

· Teknopol Istanbul Turkiye

· YTU Yıldız Teknopark Istanbul Turkiye

· DIFC - Dubai

Securitization as a Service Solutions (SecaaS)

---

* Smart ABS Platform
* Digital Asset/Tokenization Platform
* Trade Finance Platform
* Auto ML and Financial Engineering Platform
* Account and Invoice Receivable Monitoring

PRODUCT FEATURES:

*Automated processes

* Scalable operations
* Secure data
* Optimized liquidity
* Risk under control
* Lean onboarding
* Stable operational infrastructure
* Flawless servicing and reporting

PRODUCT DESCRIPTION

Our solutions and services act as a reporting and calculation agent within the structured finance market, offering a holistic approach centered around the idea of reducing complexity, simplifying and automating key processes in securitization while promoting transparency and efficiency

PRODUCT COST:

We operate on a commission-based model, and the commission rate varies according to the transaction volume and the type of structured finance product.

PRODUCT CAMPAIGN:

End-to-end free analytics and feasibility studies&Cost analyses and reporting

CLIENT REVIEWS:

Client 1:

Exciting developments are unfolding in the world of Securitization at Teamsec. I am delighted to witness the continuous enhancement of Teamsec services, empowering us to successfully tackle our projects.
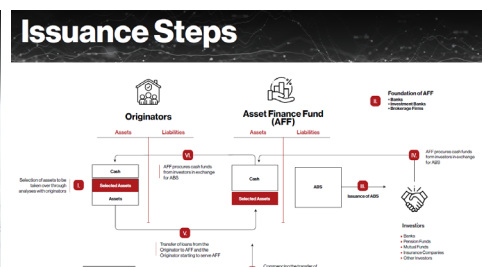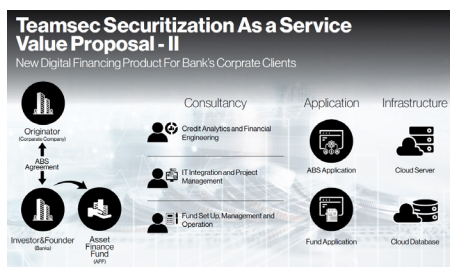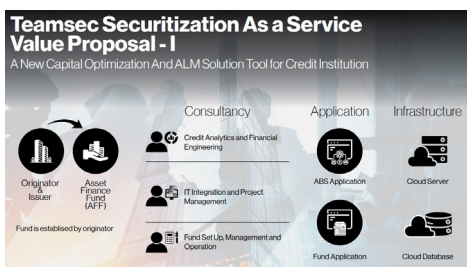
Client 2:

From my perspective, it's intriguing to see the evolution of new use cases for securitization. Previously seen mainly through the prism of accounting and treasury, it's now gaining substantial ground in the trade industry via asset based finance.

Client 3:

Securitization is a powerful funding instrument and a cornerstone product. With Teamsec services, securitization has become an integral part of our bank funding strategy, enabling us to diversify funding sources and engage additional investors and banking partners.

PRODUCT COMPETITIVE FEATURES

Our advanced cloud-based securitization platform offers a robust and secure infrastructure for managing the end-to-end securitization process. It provides comprehensive functionality to streamline asset selection, transaction structuring, documentation management, investor reporting, and more. With a user-friendly interface and powerful analytics capabilities, our platform enables seamless collaboration, efficient workflows, and improved transparency across stakeholders.

Teamsec Securitization As a Service Value Proposal - I
A New Capital Optimization And ALM Solution Tool for Credit Institution

Teamsec Securitization As a Service Value Proposal - II
New Digital Financing Product For Bank's Corprate Clients

Issuance Steps

TheClico

THECLICO

INVESTMENT NEED

Company Valuation : $2.8M (Closed)
$3.5M

Investment Need : $350k

Use of Funds:

· Growth in MENA&North EU,

· R&D,

· Marketing and Sales

COMPANY PROFILE

Website : www.the-clico.com

Foundation Date : 2022

Sector : SaaS - AI - CX

Headcount (#) : 6

Company Stage : Seed

TEAM

Mehmet Sadettin Akalın - Co Founder/CEO,

Büşra Alasya - Co Founder/CTO,

Halil Bölük - Co Founder/COO

CONTACT

Name : Mehmet Sadettin Akalın

E-mail : mehmet@the-clico.com

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Address

KIRMIZITOPRAK MAH. PORSUK
BULVARI NİLAY SK. EMIN APT NO: 11 B
ODUNPAZARI/ ESKİŞEHİR

FINANCIALS

Current MRR : 5K $
2024 Expected 40K $

Discovering the Customer Analytical Path !

PROBLEM:

1. Inability to monitor customer feedback instantly

2. Not being able to instantly classify the feedbacks into main subject and subdisclosures; inability to get quick insights

SOLUTION:

TheClico offers a cloud-based dashboard that enables instant tracking of customer feedback from dozens of platforms, and provides more accurate customer insights with extractive analysis.

VALUE PROPOSITION:

TheClico offers a service that produces more efficient insights on the basis of categories targeting brand reputation, thanks to ai models specially developed for sectors, in order to quickly detect problems and detect meaningful insight.

TARGET MARKET:

Turkey, EU, MENA

CURRENT CUSTOMERS:

Istanbul Airport, 2 Insuarence company, Sabancı Holding, Media Agency

COMPETITOR ADVANTAGE:

* Technological Superiority

· Impact analysis by scoring

· Data and sector-specific keyword, subfraction and segmentation

LEAD GENERATION PROCESS AND SALES CHANNELS:

- Sales through web-site

- Direct sale

- Sales through distributor

- E-mail marketing

TheClico

PRODUCT FEATURES:

Data Collect / Data Tracking

- Natural Language Processing analysis
- Interactive Dashboard
- News, blog etc. Monitoring of web channels
- Customer Intent analysis
- Sentiment analysis
- Topic analysis
- Keyword analysis
- NPS analysis
- Customer Segmentation analysis
- Competitor analysis
- Trend Analysis

PRODUCT DESCRIPTION

TheClico is an online reputation management software that analyzes customer feedback about brands from different platforms with Natural Language Processing and Machine Learning models and instantly collects them into the dashboard interface.

PRODUCT CAMPAIGN:

You can get a 25% discount by stating that you are a Web Summit participant!

PRODUCT COST:

Prices vary depending on the industry, number of channels, analysis type and data update frequency.

CLIENT REVIEWS:

Client 1:

We have increased process efficiency by 43% by using TheClico solutions to streamline our staff's customer feedback tracking, analysis, and management processes, thereby eliminating time and effort wastage. We've minimized manual checks and capitalized on the service's ability to keep track of our competitors.

Client 2:

A crucial tool that benefits unit managers, customer prioritization analysis has expedited the process of resolving customized services for our customer experience teams.

Client 3:

The tool provided by TheClico contributed significantly to our ability to gather marketing insights by analyzing both individual account postings and cross-channel corporate communications.

PRODUCT COMPETITIVE FEATURES

-Providing more detailed analysis and creating insights into root-cause points thanks to sectoral main and sub-sections of customer feedback.

-Thanks to our special scoring analysis, we create a hypothesis map models independent of service and product by extracting keywords from customer feedback.

- Number of data, data volume, etc. Monitoring dozens of different channels without any restrictions.

- Providing customized dashboard design services according to corporate demands with an AI-supported digital assistant.

-Analyzing the customer's profile using customer experience metrics such as NPS, CSAT, CJM and RFM.
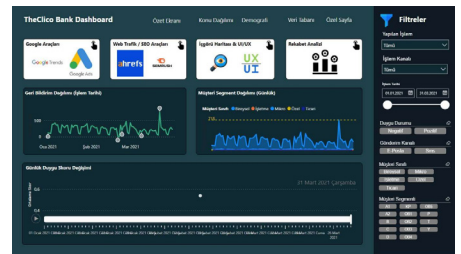
TrabTech

TRABTECH

INVESTMENT NEED

Company Valuation : $6.6 M, Pre-Money
Investment Need : $2M+
Use of Funds:
- Pre-Clinical Studies
- Clinical Studies
- Validation Studies
- Certifications
- Regulatory Approvals (FDA, MDR)
- Market Expansion & Operations

COMPANY PROFILE

Website : www.trabtech.co
Foundation Date : 2022
Sector : MedTech Health, LifeScience, DeepTech, BioTech, Manucturing & Materials
Headcount (#) : 12
Company Stage : Seed

TEAM

Kuntay AKTAŞ: Co-Founder&CEO
Erol TEBEROĞLU: Board Member
Dr. Özlem Weiss: EU Member
Dr. Duran Nihat Yetkinler: US Member
Kaşif Alp Seval: Sales & Marketing
Osman Tunç: Project Manager
Beril Demirbakan: Business Unit Manager
Onur Demirak: Business Unit Manager
Samet Arslan: Application Team
Msc. Ece Tutsak: R&D Team Lead
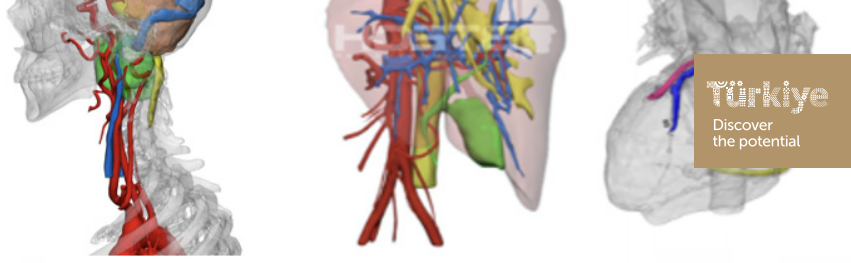Zeynep Kırımlıer: R&D Team
İpek Döş: R&D Team

CONTACT

Name : Kuntay AKTAŞ
E-mail : kuntay@trabtech.co
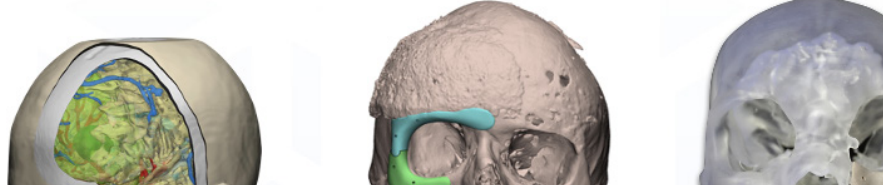**Cell :** +90 544 320 92 12
Address
ODTU TEKNOKENT, Silikon Blok, No:19, Çankaya, Ankara/TÜRKİYE

FINANCIALS

$600 K, Investment
$150 K, 2024 Targeted Revenue
$1.5 M, Research Fund Approved

PROBLEM:

Existing Craniomaxillofacial (CMF) implants for adults are unsuitable for pediatric cases due to ongoing growth, necessitating different manufacturing technology and material composition to ensure effectiveness and safety.

SOLUTION:

TrabTech is leading the charge in medical implant innovation with a revolutionary 3D-printable smart biomaterial for mass customization. Focusing on developing biomaterials that biologically degrade over time, seamlessly replaced by natural bone tissue, promising significant advancements, especially in pediatric cases.

VALUE PROPOSITION:

TrabTech is a visionary technology firm specializing in additive manufacturing, a groundbreaking approach that redefines the production landscape. With a core focus on titanium alloys and biodegredable materials, we lead the field in additive manufacturing, enabling us to craft implants that surpass current standards in biocompatible materials, advanced design methodologies, and intricate trabecular structures similar to human bone.

TARGET MARKET:

USA, Europe, Asia

CURRENT CUSTOMERS:

The targeted customers;

*B2C: Surgeons (mainly CMF, Orthopedic & Neuro Surgeons) - Decisionmakers

*B2B: Hospitals - Under the Point of Care (POC) concept

*B2B: Global Medical Device/Technology Producer Companies - Strategic Partnership concept

COMPETITOR ADVANTAGE:

Utilised from Advanced Manufacturing Technology

Precise & Advanced 3D Anatomical Modelling & Designs

Mass-Customized & Scalable Manufacturing

New Biosmart & BioDegradable Material &Process Development

Cost Effective and Easy to Operate Implants

Reachable Solutions for both Pediatric & Adults Patients

LEAD GENERATION PROCESS AND SALES CHANNELS:

B2C: Surgeons

B2B: Strategic Global Technology Developer Partnerships & Global Medical Device Manufacturer Partnerships

Licensing & IP Rights

TRABTECH

TRABTECH   ODTU TEKNOKENT, Silikon Blok, No:19, Çankaya, Ankara/TÜRKİYE   Transforming Surgery, One Print at a Time: Precision, Personalized, Revolutionary

CUSTOMICS

PRODUCT DESCRIPTION

The CUSTOMICS products suite comprises the MODEL, GUIDE, and IMPLANT.

The CUSTOMICS MODEL provides precise anatomical representations for preoperative planning.

The CUSTOMICS GUIDE assists in accurate bone cutting during osteotomy procedures.

The CUTOMICS IMPLANT offers patient-specific implants tailored to individual anatomies.

These technologies aim to streamline surgeries, reduce risks, and improve patient outcomes.

PRODUCT COMPETITIVE FEATURES

Utilised from variety of Additive Manufacturing Technologies (SLS, SLM, FDM, and etc.)

Advanced Biomaterial Options (Ti6Al4V, PEEK, PEKK, etc.)

Precise & Advanced 3D Anatomical Modelling & Designs

Cost Effective and Easy to Operate Custom Solutions

Automated Designed Customics Cranial Implants

All Branches included (Oral&Maxillofacial, Dentistry, Neurosurgery, Orthopedics, even Veterinary)

PRODUCT CAMPAIGN:

Contact us our expert team for custommade medical applications:

https://tr.linkedin.com/company/trabtech

https://trabtech.co

PRODUCT FEATURES:

Additively Manufactured Precise Medical Implant Solutions with variety of Biomaterial Options

Preoperative Planning & Training Models

Medical Implant Solutions for Oral&Maxillofacial Surgery, Neurosurgery and Orthopedics

Customized Automated Workflows for Cranial Implants

PRODUCT COST:

Pricing structure is tailored to your needs, taking into account factors such as the size of the anatomical region, the choice of materials, and the intricacy of the procedure.

Conducting thorough design-process automation studies, ensuring cost optimization specific to your region and requirements.

Experience seamless customization and cost-effectiveness with our tailored solutions designed to meet your unique needs.

CLIENT REVIEWS:

We regularly collect feedback from all our patients and physicians as a matter of quality system.

The common opinion of physicians is that custom solutions are the best technology of today, which will facilitate the lives of patients in long-term follow-up, prevent reoperations and adapt to the patient's anatomy.

V-Risetech™
No-Code Synthetic Media Creator
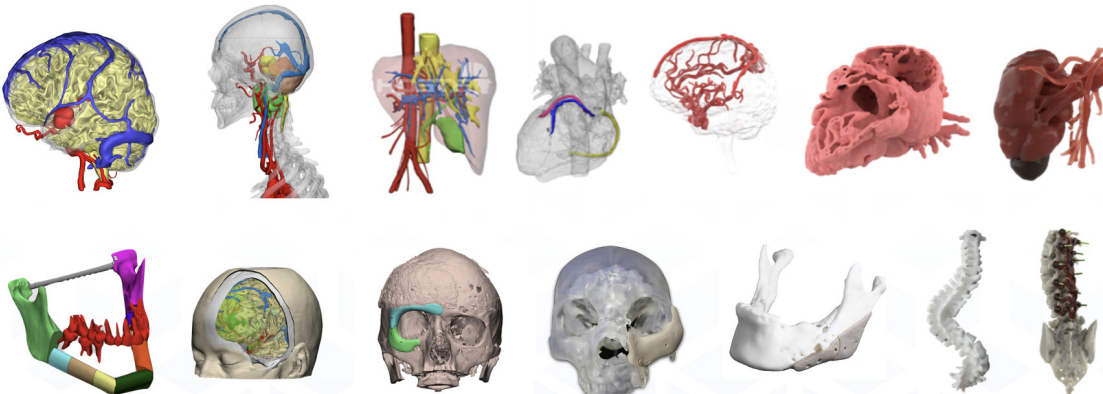
V-RISETECH

INVESTMENT NEED

Company Valuation : $ 2 M
Investment Need **:** 350.000 USD
Use of Funds: Sales, Marketing, Team

COMPANY PROFILE

Website   : www.v-risetech.com
Foundation Date   : 2022
Sector   : Generative AI
Headcount (#)   : 3
Company Stage   : Pre-Seed

TEAM

Altay Can Erkoç & Founder - Product Owner

CONTACT

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Address
Adana Çukurova Teknokent Güney Kampüs
Z11

FINANCIALS

Pre-Revenue Stage

PROBLEM:

People and companies can not create video content with multi cam support. Because AI modules developing with 2D computer vision methods.

SOLUTION:

V-Risetech let you create content creation inside virtual studios. With multi-cam support you can easily customize your videos.

VALUE PROPOSITION:

Multi-cam video content creation platform.

TARGET MARKET:

USA, UK

CURRENT CUSTOMERS:

Over 10 country B2C - 1 B2B Bank From Turkey

COMPETITOR ADVANTAGE:

Competitors such as Synthesia, D & ID, YEPIC AI can offer this service from a single camera angle with similar source codes. At the end of the day, animated photos are created with 2D machine learning. The only competitor that deals with 3D video content production is Synthesia.

LEAD GENERATION PROCESS AND SALES CHANNELS:

SAAS Model with Subscription & Pay as you go

SynthMind

PRODUCT DESCRIPTION

SynthMind: AI-driven avatar tech offers cinematic production in a web app. Experience 3D motion capture, including lip sync, for immersive video content creation.

PRODUCT CAMPAIGN:

Get %20 Discount Yearly Subscription

PRODUCT FEATURES:

Multi-cam content creation platform

PRODUCT COST:

$2 Per Minute

PRODUCT COMPETITIVE FEATURES

Synthesia, D & ID, YEPIC AI: single-camera, similar code, 2D machine learning for animated photos.

CLIENT REVIEWS:

Client 1:

"Amazing. Super fast and helpful, solved a problem I've been struggling with for days."
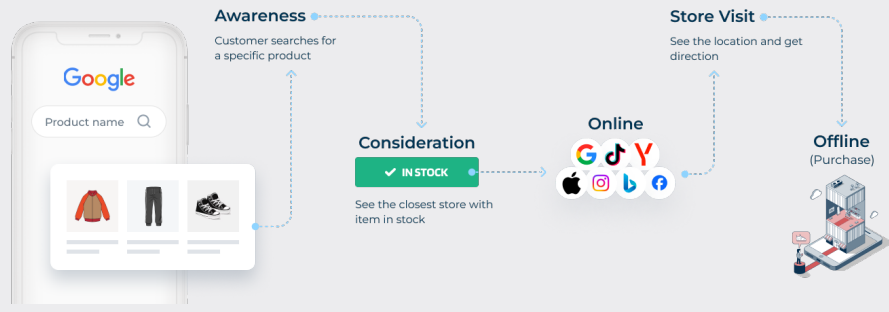
Client 2:

"Excellent work on making adjustments to the initial model. Will be reaching out again for more work with you in the future. Until, then good luck with the rest of your jobs and I hope others will get to use your services as well."

Client 3:

"Easy to work with and very flexible."
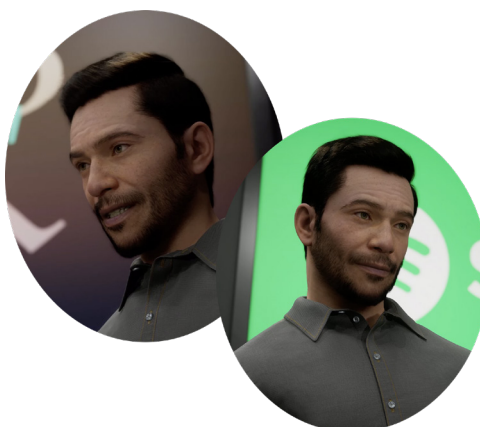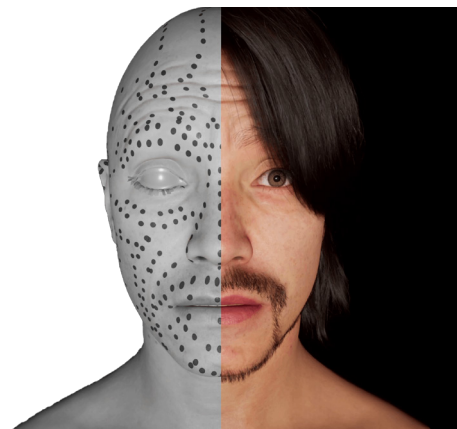
venuex

VENUEX

INVESTMENT NEED

Company Valuation : $12 million
Investment Need   : $2 million
Use of Funds:

- Marketing and Sales,
- R&D,
- G&A,
- Onboarding and After Sales,
- Technology and Other OPEX

COMPANY PROFILE

Website   : www.venuex.io
Foundation Date : 2022
Sector   : AdTech - RetailTech - MarTech
Headcount (#)   : 10
Company Stage : Seed

TEAM

Kürşad Arman, Çağdaş Akar

CONTACT

Name   : Kürşad Arman
E-mail : kursad.arman@venuex.io
Cell   : +90 533 924 00 90
Address
Reşitpaşa Mahallesi Katar Caddesi İTÜ Arı 8 Teknokent Binası No : 2 / 11 İç Kapı No : 2 Sarıyer - İstanbul

FINANCIALS

Current MRR $15K, Expected MRR by the end of 2024 $65K

PROBLEM:

Brands waste ad spend and lose revenue as they can not understand how online efforts impact offline sales, leaving 85% unmeasured ≈ $20T Global

SOLUTION:

VenueX helps brands maximize ad performance and revenue by facilitating in-store data to online customers and measuring the offline conversion of digital campaigns

VALUE PROPOSITION:

Maximize Ad Performance and Revenue by Connecting Offline and Online

TARGET MARKET:

EU, MENA, Americas

CURRENT CUSTOMERS:

Retailers with physical store chains

COMPETITOR ADVANTAGE:

We hold a distinctive advantage over competitors with a combination of value propositions, all aimed at connecting the offline-to-online gap

LEAD GENERATION PROCESS AND SALES CHANNELS:

Digital Acquisition

Tech Giants

Marketing Agencies

Landlords

venuex

VENUEX

Reşitpaşa Mahallesi Katar Caddesi
İTÜ Arı 8 Teknokent Binası No : 2 / 11 İç
Kapı No : 2 Sarıyer - İstanbul

Maximize Ad Performance and Revenue by
Connecting Offline and Online

VenueX, Connected Marketing Platform

PRODUCT FEATURES:

- Listing Management
- Review and Reputation Management
- Local Inventory Feed Management
- Offline Conversion Measurement

PRODUCT DESCRIPTION

VenueX helps brands maximize ad performance and
revenue by facilitating in-store data to online customers and
measuring the offline conversion of digital campaigns

PRODUCT COST:

VenueX offers a monthly service fee depending
on the number of stores of its clients

PRODUCT CAMPAIGN:

2 months of free trail to first 10 retailers

CLIENT REVIEWS:

Client 1:

"With VenueX, we got ahead of all
online competition and launched omni
campaigns on Google, Meta, TikTok, and
more to boost sales & attributions"

Client 2:

"VenueX helped us list our 11.000+
store locations on Google and Apple
Maps, and using the VenueX platform
our central marketing team can
update store information and collect
invaluable insights to improve our
online visibility across the web"

Client 3:

VenueX gives our marketing team a one-
stop-shop platform to log in and see in
seconds how all of our nearly 400 stores
are performing across reviews, social
media, and listings.

PRODUCT COMPETITIVE FEATURES

We hold a distinctive advantage over competitors with a combination of value propositions, all aimed at connecting the
offline-to-online gap